

# Ятель Александр



## PRODUCT STRATEGIST, BUSINESS ANALYST, BUSINESS TRANSFORMATION ADVISOR

🔄 12  
травня

📍 Місто: [Київ](#)

Вік: 61 рік

Режим роботи: повний робочий день, вільний графік роботи, віддалена робота

Категорії: IT, WEB фахівці, Консалтинг, Керівництво

✓ Готовий до відряджень

[Увійдіть](#) або [зареєструйтеся](#) на сайті як роботодавець, щоб бачити контактну інформацію.

### Досвід роботи

#### Business Development, BA, change management, Product Strategist/Owner

Self-employed ( Реализация проектов в ИТ компаниях и на производственных предприятиях), Київ  
07.2000 – По теперішній час (25 років 10 місяців)

Обов'язки:

### Summary of Qualifications

**Professional with over 20 years of experience** in Enterprise Business Analysis, digital transformation, and product strategy, operating primarily from an **executive-level (overhead) perspective**. Proven track record in **Crisis & Turnaround Management**, specializing in stabilizing underperforming projects and re-aligning complex business operations with core strategic goals under direct supervision of CEO and CIO.

Expert in **Strategic Business Analysis**, including deep-dive operational audits for large holdings, ERP implementation strategy, and the design of KPI-driven ecosystems for C-suite and business owners. Adept at using **Domain-Driven Design (DDD)** and **BABOK 3.0** methodologies to bridge the gap between complex business domains and scalable software architecture.

### Core Expertise

- **Enterprise Business Analysis:** Strategic Auditing, ERP Implementation, Requirements Management (BABOK 3.0), Process Modeling (BPMN/UML).
- **Strategic & Crisis Consulting:** Business Turnaround, Bottleneck Analysis, Change Management, Post-merger Integration.
- **Product Management:** Product Vision & Strategy, Roadmap Engineering, Domain-Driven Design (DDD), MVP Strategy.
- **Operational Excellence:** Process Reengineering (BPR), Designing KPI & Performance Frameworks, Management Accounting Automation.
- **Executive Support:** Acting as a bridge between Holding Owners/C-suite and Technical Teams.

### Professional Experience

## **Lead Business Analyst (Manufacturing & Trading Holding) 08.2024 – Present Project: ERP Implementation, Operational Audit & Strategic Information Systems Planning**

- **Strategic Business Analysis:** Conducting a comprehensive strategic audit of the holding's main business processes and infrastructure to identify crisis points and growth opportunities.
- **ERP Implementation:** Managing the strategic planning and requirements engineering for ERP system implementation, ensuring alignment with complex manufacturing and trading operations.
- **Product Ownership:** Acting as a Product Manager for the IS ecosystem (main business activity direction), applying **Domain-Driven Design (DDD)** to map complex business domains and ensure the development roadmap directly addresses current business bottlenecks.
- **Business Intelligence Strategy:** Developing the future architecture for a centralized KPI and reporting system to provide owners with real-time visibility into performance.
- **Systems Evolution:** Engineering a digital roadmap to transform fragmented operations into a data-driven, scalable ecosystem.

## **Product & Operations Advisor (Exadel) 08.2021 – 08.2024 Position: Overhead Advisor & BA (Direct report to CEO & CIO)**

- **Executive Support:** Acted as an advisor and Business Analyst for the CEO and CIO on internal digitalization and business process reengineering.
- **M&A & Integration Analysis:** Led the post-merger integration of acquired companies, auditing and aligning disparate business processes into a unified corporate structure.
- **Operational Recovery:** Identified and resolved critical bottlenecks in internal product development, restoring project predictability and operational efficiency.
- **Strategic Change Management:** Designed and implemented new operational frameworks (Scrum/Kanban) and architectural alignment based on DDD principles.

## **Strategic Business Analyst | Product Visionary (State Audit Service of Ukraine) 03.2021 – 07.2021 Project: "E-Auditor" Digitalization**

- **Enterprise Analysis:** Engineered the complete product vision and architecture, utilizing domain analysis to structure complex requirements.
- **Strategic Roadmapping:** Developed a multi-stage roadmap and subproject structure, ensuring alignment with Ministry of Finance requirements.
- **Data Integration Strategy:** Led a strategic subproject for API-based data collection, creating a secure foundation for transparency auditing.

## **Business Analyst & Strategy Consultant - EU Expert (Ministry of Agriculture and Food) 05.2018 – 09.2019 Project: EU SAFPI Program (Strategic Agrarian Register)**

- **Gap Analysis & Recovery:** Performed a deep GAP analysis of hardware/software, identifying critical failures that hindered previous digitalization attempts.
- **Market Research & Strategy:** Conducted comprehensive business analysis to design a product (Register) that serves diverse user groups in alignment with EU standards.
- **International Coordination:** Liaised with the European Commission to ensure the product's strategic alignment with international requirements.

## **Business Analyst / Product Manager (XME.digital) 11.2016 – 03.2018 Project: XME.digital Low-code Platform**

- **Product Growth:** Managed cross-functional teams to deliver 10+ platform-based products using a domain-centric business analysis approach.
- **B2B Strategy:** Developed value propositions and technical strategies for clients, proving platform scalability in complex business cases.

## **Business Analyst | Product Owner (Elite-Decor) 03.2015 – 12.2019 Project: Automated Production Planning & Management System**

- **Operational Turnaround:** Transformed a chaotic production environment into a data-driven system through deep business research and analysis.
- **Impact:** Automated management accounting and production planning, solving the crisis of "missing data" and increasing efficiency.

## **Technical & Analytical Toolkit**

- **Business Analysis:** BABOK 3.0, SWOT, GAP Analysis, RACI, ERD, Domain-Driven Design (DDD), BIA.
- **Modeling & Process:** BPMN, UML, UI/UX (Figma), Roadmap Tools, Jira/Confluence, MS Visio.
- **Data & Systems:** ERP Systems, KPI Design, Management Accounting Design.

## **Education & Certifications**

- **Bachelor's Degree in Electronic Engineering** – Kyiv Higher Military Engineering School of Communications.

- **ISO/IEC 27001 Auditor** – Information Security Management System (2022).
- **BAВOK 3.0** – Advanced Business Analysis Course (2023).

## **Освіта**

### **КВВИУС (Київ)**

Спеціальність: автоматизація

повна вища, 07.1982 – 06.1987 (4 роки 11 місяців)

## **Знання мов**

Англійська - Вище середнього, Українська - Високий рівень (вільно), Російська - Професійний (експерт)

## **Додаткова інформація**

Знання комп'ютера, програм: вільне

Особисті якості, хобі, захоплення, навички: складні професійні задачі та рибалка

Мета пошуку роботи, побажання до місця роботи: Consulting, Business Analyst, Product Manager, Delivery Manager, anti-crises management, business process optimization, digital transformation