

# Muguev Andrey

## SUPPLY CHAIN DIRECTOR

🔄 15 лютого  
2021

📍 Місто: [Київ](#)



Вік: 55 років

Режим роботи: повний робочий день

Категорії: Логістика, доставка, склад, Керівництво

✓ Перебуваю в шлюбі    ✓ Є діти

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### Досвід роботи

#### Supply Chain Division Head

Lifecell, Ukraine (Telecom), Київ

03.2017 – По теперішній час (9 років 3 місяці)

#### Обов'язки:

To support company long term sustainable development Supply Chain strategies were worked out; Supply Chain team is forming/developing. WMS (SAP) roll out; Inventory Control process improvement over specific project preparation. Project is at the 1st stage execution. Stock level decrease initiatives realized over monitoring and control actions. Goods turnover acceleration. Outbound Transport cost optimization.

#### Logistic Director

ALLO, Ukraine (E-commerce),

05.2016 – 03.2017 (9 місяців)

#### Обов'язки:

Warehouse capacity efficiency increase over operational space increase and processes flow redesigning. Products handling process optimization. Goods flow change.

WMS (ABM Cloud) implementation. WMS integration with existing ERP.

Transport Logistics process adjustments to the rapidly changing business environment.

#### Supply Chain Director

McDonald's Ukraine, Ltd, Ukraine (FMCG),

09.2010 – 10.2013 (3 роки )

#### Обов'язки:

Led the team in order to provide assured product supply. Strategic planning based on company strategy. Execution of Supply Chain strategies over developing tactical action plans resulted in gradual F&P Cost decrease over 3% during 3 years period. Supplier Performance Index (SPI) process was applied to the key suppliers that resulted in product quality improvement and Total Cost reduction. Achievements:

1 Warehousing: Kiev HUB performance development (to move to the "Top 3 in Europe" based on KPIs performance; Sub DC strategy development over opening seasonal DC in Simferopol and Odessa with relevant distribution cost decrease).

2 Global Sourcing: Protein items supply was realized with direct impact on Cost of Business decrease over 2%.

## **Освіта**

**KMBS, Kellogg ( Northwestern University, USA)**

Спеціальність: М.В.А.

повна вища, 08.2004 – 06.2006 (1 рік 10 місяців)

## **Додаткова інформація**

**Особисті якості, хобі, захоплення, навички:** Mr. Andrey Muguev is a dedicated Supply Chain Expert with over 20 years' experience, including 17 years in leadership role. He is adept in business process improvement and cost savings. Mr. Muguev's Supply Chain experience predominantly consists of supporting McDonald's business development in Ukraine and CIS countries, where he refined his skills in Inbound and outbound Logistics, Contingency plans development; Demand Planning; Formalizing Policies to make process transparent and controlled; Transforming company's logistics strategies into tactical action plans; 3PL selection and management; ERP data management; Supply Chain team development.

At the last place of work, Mr. Muguev serves as the Director of Logistics, where he manages and coordinates all activities involved in the import process; warehousing and distribution; order management; Stock Control; Cross functional teams management; WMS project and Distribution Center Capacity extension preparation and execution. Mr. Muguev has an Executive MBA Degree from Kyiv Mohyla Business School + Kellogg (Northwestern University), and is fluent in English and a native speaker of Russian and Ukrainian. Mr. Muguev is a Ukraine citizen.

### **EDUCATION:**

E. M.B.A. at Kyiv Mohyla Business School + Kellogg (Northwestern University), 2004-2005

Bachelor Degree McDonald's Corporate University (Oak Brook, Illinois), 1998

M.S. Kiev International University of Civil Aviation, 1989-1996

**LANGUAGES:** Russian (native), Ukrainian (native), English (fluent)

### **PROFESSIONAL EXPERIENCE:**

#### **March 2017 – current time, Supply Chain Division Head**

##### **Lifecell, Ukraine**

To support company long term sustainable development Supply Chain strategies were worked out; Supply Chain team is forming/developing. WMS (SAP) roll out; Inventory Control process improvement over specific project preparation. Project is at the 1st stage execution. Stock level decrease initiatives realized over monitoring and control actions. Goods turnover acceleration. Outbound Transport cost optimization.

#### **May 2016 – March 2017, Logistic Director**

##### **ALLO, Ukraine**

Warehouse capacity efficiency increase over operational space increase and processes flow redesigning. Products handling process optimization. Goods flow change.

WMS (ABM Cloud) implementation. WMS integration with existing ERP.

Transport Logistics process adjustments to the rapidly changing business environment.

#### **October 2015 – January 2016, Supply Chain Director**

##### **Sushiya, LLC, Ukraine**

Manage and coordinate all activities involved in Process of product movement from suppliers to the Point of Sale (POS). Responsible for demand forecasting; order placement; custom clearance; warehousing and goods distribution. Within short period of time significant gap in Inventory control was identified. It allow to reduce inventory level and decrease a need in Working capital by 15%.The best practices in supplier selections were implemented. New approach for Budgeting was applied. Warehouses space was optimized (due to consolidation) with further warehousing cost decrease by 20%. Formalized work of cross functional team. In order to utilize benefits of Internet base Tender application (APS) and speedup the process of new POSs openings without stress on the business Company Purchasing Policy was redesigned with purchasing process re-engineering. Logistic department stricture was changed in order to strength control over the functions. New personal was recruited. Supervise direct reports – 6 persons.

#### **May 2014 - September 2015, Purchasing Director**

##### **Ascop-Ukraine, Ltd, Ukraine**

Supplier contracts management allowed minimizing the need in working capital by 23%.

Goods assortment optimization led to warehousing cost decrease by 32 %. Inventory control system was rolled out at the lot level. The Best Practices in Logistics were implemented at Warehouse level. Key processes were determined; formalized over Procedures. Warehouse audit was implemented. Systematic suppliers sourcing allowed bringing exclusive products to the market. Stock turnover level, point of order were automated and improved.

### **September 2010 – October 2013, Supply Chain Director**

#### **McDonald's Ukraine, Ltd, Ukraine**

Led the team in order to provide assured product supply. Strategic planning based on company strategy. Execution of Supply Chain strategies over developing tactical action plans resulted in gradual F@P Cost decrease over 3% during 3 years period. Supplier Performance Index (SPI) process was applied to the key suppliers that resulted in product quality improvement and Total Cost reduction. Achievements:

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2 Global Sourcing: Protein items supply was realized with direct impact on Cost of Business decrease over 2%.

### **August 2008 – September 2010, Supply Chain Director**

#### **in Ukraine, Belarus, Georgia, Azerbaijan and Baltic's McDonald's Ukraine, Ltd, Ukraine**

Responsible for the Supply Chain Policies execution in the reported markets.

Multy regional projects execution. Consolidation of the volumes to reduce the total cost.

New Distribution Center in Baltic's. Lettuce Raw material growing and processing project in Azerbaijan, Bakery products sourcing re-engineering in Georgia. Distribution Center Operation performance support in Belarus. Provided technical assistance to the Supply Chain managers in the countries on problems of high complexity in the area of procurement; logistics and distribution

### **February 2001 - August 2008, Country Purchasing Manager**

#### **McDonald's Ukraine, Ltd, Ukraine**

Provided systematic approach to the contract management. Cost-Plus-Fixed-Fee (CPFF) pricing model implemented for local suppliers. Non-Disclosure Agreements (NDA) implementation allow to organize productions according to the company Specifications. Budgeting process and Annual suppliers review led to the ongoing suppliers performance improvements with adequate and transparent Cost of Goods (COG) structure.

### **August 1996 - Jan 2001, Store Manager**

#### **McDonald's Ukraine, Ltd, Ukraine**

Operation experience in McDonald's start up project in Ukraine. Put procedure on place. Operational staff selection and training towards customer satisfaction. Performance evaluations and gap closing. New store opening. Down performing stores control and improvement.