

ADVERTISING SALES MANAGER, 15 000 FPH.

? 7 лютого

2020 **9** Місто: Київ

Вік: 26 років

Режим роботи: повний робочий день, віддалена робота, додатковий заробіток Категорії: Офісний персонал, Реклама, маркетинг, РВ, Торгівля, продажі, закупівлі

Досвід роботи

Sales Manager (English Desk)

MON-KES-TOV (Financial services), Київ 08.2019 - 11.2019 (3 місяці)

Обов'язки:

Mon Kes Tov - a company that specializes in financial instruments in the field of trading on the biggest financial markets.

Professional experience:

- Building a strong partnership and intense working relationships with clients;
- Managing accounts sales growth and profitability in line with Business Units' objectives;
- Creation and implementation of business plans;
- Preparation reports on a regular basis;
- · Work with the CRM system.

Sales Manager (English Desk)

AffiliateUp (Consulting services), Київ 03.2019 - 09.2019 (6 місяців)

Обов'язки:

AffiliateUp affiliateup_com

AffiliateUp is a highly efficient team of professionals that develop sophisticated projects in the affiliate marketing industry.

Professional experience:

- Work with client database (consulting and selling company's products and services);
- · Execute and exceed sales targets;
- · Work with CRM system.

Executive Assistant/Project Manager

JasonDixon Photography (US, Washington DC) (Professional Photo Studio), Київ 09.2018 - 03.2019 (5 місяців)

Обов'язки:

Jason Dixson Photography

Jason Dixson Photography specializes in capturing dynamic images for conferences, conventions, receptions, and annual meetings.

Professional experience:

- · creation schedule and project timeline;
- supporting a remote team (photographers, assistants, and managers);
- monitoring and reporting on project progress;
- presentation to stakeholders reports on progress as well as problems and solutions;
- implementation and managing changes when necessary to meet projects outputs:
- evaluation results of different projects.

Освіта

Киевский национальный политехнический институт им. Игоря Сикорского (Київ)

Спеціальність: Кафедра теории, практики и перевода английского языка (профилирующая), второй язык - французский., Київ

повна вища, 09.2015 – По теперішній час (8 років 8 місяців)

Додаткова освіта

- The Cisco Networking Academy (Entepreneurship course) (2018, 3 months)
- Training course Teiva Systems (IT Industry) Business Development (2019, July 5 July 30)
- IELTS Exam (General) 7.5 overall band (2019, October 5th)

Знання мов

Англійська - Вище середнього

Додатково: IELTS Exam (General) - 7.5 overall band

Додаткова інформація

Знання комп'ютера, програм: Computer skills and competencies: MS Office, Adobe Photoshop, Adobe Illustrator, Google Drive, Google Excel, Google Calendar, Wunderlist, Trello, CRM Software.

Мета пошуку роботи, побажання до місця роботи: I am an enthusiastic professional, focused on continuous improvement, seeking work in a challenging business environment, capable of working on my own initiative, and with excellent organizational abilities; resourceful, with team-work and problem-solvin