

Sidorov Andrii

IT PROJECT MANAGER

🔄 15 серпня 2022 📍 Місто: [Львів](#)

Вік: 31 рік

Режим роботи: повний робочий день

Категорії: IT, WEB фахівці



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Опис

- Have a successful experience in communication with stakeholders on all levels.
- 3 years of experience working at start-ups exclusively in an English-Speaking environment.
- 1 year of experience as a Project manager demonstrating the full project life cycle ownership.
- Proven track record of achieving great results on projects of various complexity.

EXPERIENCE

Jun 2021 - May 2022

CIENCE (Advertising Services) | Kyiv, Ukraine

Project Manager

- Worked with clients from different industries (IT, biotechnology, e-learning, etc).
- Led multiple international cross-functional project teams simultaneously (12-18 people each), conducting regular retrospectives to highlight success, identify risks and issues.
- Analyzed the performance data to initiate and control all necessary changes for delivering improved results to the clients.
- Held client-facing meetings to provide project updates, challenges, and present solutions.

Achievements:

- Increased customer satisfaction score resulting in good reviews from the clients.
- Took ownership of multiple near-failure projects and successfully recovered them.
- Contribution to workflow improvement by providing ideas and suggestions.

Apr 2019 - May 2021

CIENCE (Advertising Services) | Kyiv, Ukraine

Business Development Representative

- Filled the top of clients' sales funnel by engaging potential customers directly via phone calls, emails, and LinkedIn.
- Attended the calls with the client to discuss the project performance.

Achievements: A double quota of the appointments on the projects that resulted in increased ROI for the clients and good reviews for the company.

Nov 2019 - Mar 2020

Andersen English Consulting (now Pavdy) | Kyiv, Ukraine

Directly supported the startup's core leadership team. Owned by a US citizen, the company provided English lessons for businesses and professionals.

Consultant

- Managed jurisdictional environment (taxes, finances, and contract management).
- Co-developed a marketing strategy.
- Communicated with the existing clients to ensure top quality and support.
- Hired new employees.

Achievements:

- Organized the educational process for the clients.
- Reduced tax costs by 15% through the introduction of a new tax system.

CERTIFICATES

Google Project Management: Professional Certificate

Issued June 2022

Coursera

Software Development Life Cycle (SDLC)

Issued June 2022

Udemy

LANGUAGES

Ukraine - Native

English - C2 Proficient

SKILLS

- Agile/Waterfall framework
- Jira
- Asana
- Confluence
- Basecamp
- Microsoft Power BI
- Process improvement
- Effective stakeholder communication

EDUCATION

Specialist - Tourism Management

Kharkiv Institute of Trade And Economics | Graduated in 2015