

# Мілюкова Юлія

# IT-RECRUITER, HR, CLIENT MANAGER

€ 9 березня 2023 
¶ Місто: Шостка

Вік: 32 роки

Режим роботи: повний робочий день, віддалена робота

Категорії: НЯ, управління персоналом, Офісний персонал, Керівництво

Увійдіть або зареєструйтеся на сайті як роботодавець, щоб бачити контактну інформацію.

Опис

Milyukova Julia

IT-recruiter/Client manager

Shostka, Ukraine

#### Skills:

- -Recruitment of IT specialists in all areas for 1 year+;
- Placement of vacancies on all search platforms;
- -Fluency in candidate search engines (Linkedin, X-Ray, Boolean search);
- -Work with resumes;
- -Evaluation of candidates:
- -Monitoring of the labor market;
- -Maintenance of candidate databases;
- -Conducting candidate screening, scheduling interviews;
- -Specialist in lead generation in Ukraine and Europe.
- -Experience as a sales manager: hot and cold database 2 years+;
- -Expansion of the client base, advertising;
- -Work experience on the incoming line in the field of telecommunications.

#### ✓ Education

#### Sumy State University, Faculty of Business Economics

(2009-2015)

#### **Work History**

01.2022 - now

IT-recruiter/Client manager



### Company

"IT-REX"

# Responsibilities

Recruitment of IT specialists in all areas (3000+ contacts on Linkedin), work with search engines, labor market monitoring, work with resumes, candidate evaluation, candidate database management, placement of vacancies on all search platforms lead generation.

04.2020 - 01.2022

#### Sales Manager

# Company

"Volia"

# Responsibilities

Expansion of the client base, promotion of services, advertising. Working with clients, sales. Resolving disputes and conflicts.

12.2019 - 04.2020

# Call center operator

#### Company

Win-Trade

#### Responsibilities

Hotline, technical customer support, sales, advertising, consulting, customer base management.

#### ✓ Languages

Ukrainian Native

Russian Fluent

English Basic level