

Стряпіхіна Вероніка

ACCOUNT MANAGER, 40 000 FPH.

₹ 17 квітня 2023
¶ Місто: Київ



Режим роботи: повний робочий день, віддалена робота

Категорії: Дизайн, творчість, Легка промисловість, Офісний персонал

✓ Перебуваю в шлюбі

√ € діти

✓ Готова до відряджень

Увійдіть або зареєструйтеся на сайті як роботодавець, щоб бачити контактну інформацію.

Опис

Veronica Stryapikhina

Personal information

Year of Birth:

2nd November 1974

Marital status:

Married

Education

Higher Pedagogical Education

1992-1997 Nizhyn Gogol State University

Faculty of Foreign Languages

Specialty: Teacher of English and German

Knowledge of Languages

English, Ukrainian, and Russian -fluently. German-conversational

Knowledge of PC

Good knowledge of PC: Word, Excel, Outlook, PowerPoint, Fine Reader, experience in working with CRM.

Personal qualities

Diligence, responsibility, initiative, punctuality, sociability. The desire and willingness to learn. Skill to work in a team, stressresistance.

Work experience

12 October 2010- present. Belgium Company "Ukrabel Fashion"



Account manager

Duties:

- -control of the project from the very beginning till the final result.
- placement of the orders of the sewing garments at the Ukrainian sewing factories.
- price negotiation.
- -translation of the technical docs.
- communication with foreign customers regarding production and technological questions.

Negotiation re the deliveries of the ready goods and the control of the shipments ex factories.

- -working with DHL courier service.
- visiting of the sewing factories with the customers in order to control the production
- -maximum projects (customers) at one time:6 and the factories about 10.
- the order of the trim for the factories locally in Ukraine if it is needed.
- -work with the technologists of sewing production: control and the report re the work at the factories.
- communication with the representatives of the factories regarding current production questions.
- working with the shipping docs.
- -systematization of information re the number of the orders which were produced for a certain period of time and the number of factories accordingly
- -experience in working in foreign economic activity:
- *** making and translating the invoices
- *** checking and negotiating of the invoices.
- *** booking of the trucks for the shipment.
- *** control of the good's arrival.

1st September 2004- 5 October 2010 Representative of the Austrian Company « Polaris H.m.b.H"

Office manager and interpreter (translator)

Duties:

- work with the incoming and outcoming docs
- translation of the technical docs.
- interpretation.
- communication with foreign partners (USA, Canada, Poland, Austria)
- working with courier services DHL, FEDEX
- working with the shipping docs (invoices and packing lists)
- working with the contracts.
- training of the new employee. During working in the company, I have trained 3 persons in their duties in the company.

May 2001-August 2004 representative of American Company in Ukraine: "Lou Levy & Sons Purchasing Corporation"

Translator and manager assistant

Duties:

- work with outcoming and incoming docs.
- business correspondence
- translation of the technical docs.
- -interpretation.
- -communication with foreign partners (USA, Korea, German)

1999-May 2001 - JV «NTT»

Translator

Duties

- interpretation.
- translation of the technical docs.

Additional Information:

- January 2006 training on the topics:
- * 1 The high level of customer service.
- * 2 Time Master
 - · Possibility of business trips.
 - Possibility to visit training if needed (courses, training seminars and so on)