Parkhomenko Lex



ГЕНЕРАЛЬНИЙ ДИРЕКТОР (CEO), 500 000 ГРН.

20 серпня 2025 Місто: США

Вік: 51 рік
Режим роботи: повний робочий день, віддалена робота
Категорії: Керівництво, Робота за кордоном

✔ Перебуваю в шлюбі ✔ Є діти ✔ Готовий до відряджень

Увійдіть або зареєструйтеся на сайті як роботодавець, щоб бачити контактну інформацію.

Досвід роботи

President and CEO

TOPUS INC. (Consulting Services/Legal), США
08.2017 – По теперішній час (9 років 3 місяці)

Обов'язки:

As the owner of an exclusive franchise for company registration and business services in the United States, I was responsible for developing and successfully implementing comprehensive strategies to drive global business growth. These strategies enabled me to reclaim market share from competitors and attract a substantial number of new clients from around the world. To achieve these goals, I effectively leveraged the resources and expertise of four companies located in the USA, the UK, Estonia, and Ukraine.
I conducted in-depth research into the services, business models, and strategies employed by competitors, identifying opportunities to enhance my offerings. By presenting prospective clients with tailored solutions that combined the best practices and most competitive advantages in the industry, I established a strong value proposition that set my services apart in the marketplace.
At TOPUS, our team's strategic approach in business management has led to an impressive 500% revenue increase and a 30% cut in expenses. Our commitment to fostering an open, transparent, and accountable company culture has been instrumental in achieving these results. The strategies we've developed and implemented have not only increased growth by 200% in the year 2022 but have also guided the transformation of underperforming departments.
With an unwavering focus on new business development, my leadership at TOPUS has resulted in significant international market expansion and the establishment of enduring customer relationships. Through executive leadership and employee training, we've established both short-term and long-term financial and expansion goals, steering the company towards a steadfast presence in diverse markets. These experiences underscore my dedication to driving strategic initiatives and organizational excellence in competitive landscapes.

- Developed and implemented strategies driving global business growth.
- Achieved a 500% revenue increase while reducing expenses by 30%.
- Drove a 200% growth in 2022 by overhauling underperforming departments.
- Established short-term and long-term financial and expansion objectives.

✔ Є рекомендації з даного місця роботи

General Manager

SBNEO (Real Estate), Суми
10.2012 – 08.2017 (4 роки 10 місяців)

Обов'язки:

- Spearheaded a team of 16 employees at a real estate assessment firm.
- Generated 30% of new accounts each quarter, significantly contributing to annual growth.
- Facilitated new business development by forging partnerships and enhancing existing relationships.

✔ Є рекомендації з даного місця роботи

Branch Manager

NADIYA (Legal Services), Суми

12.2009 – 08.2011 (1 рік 8 місяців)

Обов'язки:

- Oversaw the successful opening and launch of the Sumy branch.
- Transformed the branch into the most profitable one among 15 branches across Ukraine.

Освіта

Українська Академія Банківської Справи НБУ (Суми)

Спеціальність: Менеджмент

повна вища, 09.2002 – 05.2009 (6 років 7 місяців)

Додаткова освіта

• ICF Coach, 2011

Знання мов

Англійська - Професійний (експерт), Італійська - Вище середнього, Іспанська - Середній, Українська - Професійний (експерт), Російська - Професійний (експерт)

Додаткова інформація

Особисті якості, хобі, захоплення, навички: Shooting, autoracing
Мета пошуку роботи, побажання до місця роботи: I will take your business to the top of the US and international markets. My expertise guarantees industry leadership and a dominant market position, regardless of your company's current standing. Results-driven executive with 22+ years of experienc