COO, PMO DIRECTOR, SENIOR PROJECT MANAGER, PRODUCT MANAGER

28 листопада

Місто: Київ

Вік: 40 років
Режим роботи: повний робочий день, віддалена робота
Категорії: IT, WEB фахівці, Керівництво, Робота за кордоном

Досвід роботи

Founder & CEO

Назву компанії приховано (IT company, product development),
09.2026 – По теперішній час (2 місяці)

Обов'язки:

● Founded and lead an IT company building its own software products: a desktop hub for messengers with AI features and a web and mobile app for children's financial literacy (Google Play, App Store).

● Product strategy, budget, and growth. Preparing grant applications.

Project Director / Head of Marketing

SaaS company in the iGaming industry — under NDA (MarTech),
04.2025 – 09.2026 (1 рік 5 місяців)

Обов'язки:

● Led 3+ concurrent projects: high-load marketing platforms for affiliate teams (tracking, spy tools, PWA builders, auto-fill systems). Team of 32.

● Grew revenue to $260,000/day and raised annual Net Revenue Retention from 105% to 130% while keeping monthly client churn (affiliate teams) under 25%.

● Ran the marketing department (lead generation, content, performance marketing).

● In parallel, led a design department (5-6 people): landing pages, games, websites, creatives and ads.

Project Manager

DOMOVA (PropTech),
09.2024 – 04.2025 (7 місяців)

Обов'язки:

● Led an 8-person team building a platform that helps apartment owners in emergency-condition buildings sell the whole building together to an investor or developer.

● Launched the project in Moldova and opened a local branch.

● Secured a $370,000 grant through active participation in grants, accelerators and industry forums.

● Personally designed a calculator that shows the client an instant property valuation.

Product Manager

DANVEL (CPA Platform & Crypto-Asset CRM),

09.2022 – 04.2025 (2 роки 7 місяців)

Обов'язки:

● Built the product and operations team from the ground up (5 in-house + outsourced contractors) for a multi-tier referral CPA platform.

● Sourced investors and contractors; opened legal entities in Luxembourg, Scotland and Hong Kong to support international scaling.

● The platform reached annual revenue of $35M+ at a 32% ROI.

Founder & CEO

DORS Group (Architecture, Engineering, and Construction),
09.2019 – 10.2023 (4 роки)

Обов'язки:

● Founded and ran a 15-person company delivering interior projects, with full P&L and operational responsibility.

CEO / Head of Projects

Promenade / DBK-7 (Architecture, Engineering, and Construction),
06.2017 – 05.2022 (4 роки 10 місяців)

Обов'язки:

- Held full P&L and strategic responsibility for a holding of 7+ companies spanning own construction, general contracting, road works, heavy-equipment fleet and precast-concrete production; team of 120 (15–20 direct reports).
- Ran up to 5 concurrent projects — private housing to full residential complexes, plus commercial and government facilities (schools, clinics, sports centers) — from concept to commissioning, averaging ~$8M annual revenue at 18%+ profitability.
- Cut operating costs by 25% and led the holding's expansion into the Polish market.
- Built the marketing function from zero; owned tenders, contracts, permitting, negotiations and government relations at every level.

Deputy Head, In-House Construction Department

K.A.N. Holding (Architecture, Engineering, and Construction),
10.2012 – 06.2017 (4 роки 8 місяців)

Обов'язки:

- Owned budgeting, cost control and financial analysis for the department's project portfolio, introducing cost-reduction measures that increased net profit.
- Ran tenders, contract pricing and procurement; coordinated subcontractors against deadlines, quality and budget.

Освіта

IAPM (MAUP), Institute of Computer and Information Technologies and Design

Спеціальність: Software Engineering
повна вища, 09.2023 – 01.2025 (1 рік 4 місяці)

National Technical University of Ukraine “Kyiv Polytechnic Institute”

Спеціальність: Business Economics
повна вища, 09.2007 – 06.2009 (1 рік 9 місяців)

National Technical University of Ukraine “Kyiv Polytechnic Institute”

Спеціальність: Resource & Energy-Saving Engineering
повна вища, 09.2003 – 03.2009 (5 років 5 місяців)

Додаткова освіта

• Accounting & Financial Control Systems for Owners/Executives
• Time Management & Goal Setting

• Teambuilding & Personnel Management for Executives
• Project Management
• Agile Scrum Master

Знання мов

Українська - Професійний (експерт), Російська - Професійний (експерт), Англійська - Вище середнього

Додаткова інформація

Знання комп'ютера, програм: Jira, Confluence, Trello, Asana, MS Project, Planfix, Redmine, Notion, Linear, Miro, Figma, Bitrix, Tableau, n8n, GA4/GTM, AWS, Azure, Cloudflare, MySQL, Supabase, GitHub, RevenueCat, Codemagic, Google Play Console, App Store Connect, AI tools (OpenAI, Claude, Gemini).
Особисті якості, хобі, захоплення, навички: Operations executive with 15+ years of experience, from strategy and P&L to day-to-day execution. Spent five years as CEO of a construction holding (7+ companies, up to 120 employees, ~$8M average annual revenue, 18%+ profitability, operating costs reduced by 25%). Then over four years in IT: launched and scaled products and marketing functions (a platform with over $35M annual revenue and 32% ROI, NRR growth from 105% to 130%, a $370K grant). Since 2026, founder and CEO of GLOXA Group, an IT company building its own software products. Build organizations and products from scratch, from idea and architecture to launch and growth. Run several projects in parallel and own results across engineering, finance, HR, and marketing.