Sadovska Tatiana



INTERNATIONAL PROJECT MANAGER, 120 000 ГРН.

22 жовтня Місто: Київ

Вік: 58 років
Режим роботи: повний робочий день, вільний графік роботи, плаваючий графік роботи
Категорії: Консалтинг, Керівництво, Робота за кордоном

✔ Готова до відряджень

Увійдіть або зареєструйтеся на сайті як роботодавець, щоб бачити контактну інформацію.

Досвід роботи

Director

ACCESSION LLC (Business Consulting/International Project), Київ
08.2011 – По теперішній час (15 років 3 місяці)

Обов'язки:

- Company start-up, daily operations management and coordination, strategy development and implementation, costs optimization;

- brokerage in real estate, deals with non-residents purchasing property in Ukraine.

- investment project development, presentation and co-ordination;

- customer negotiations & support;

- searching & maintaining professional relations with resident and non-resident customers;

- maintaining collaboration with the foreign partners, cooperation/agency contracts signing;

- personnel recruiting;

- business training arrangements;

- representation of the Company in international events.

Achievements: the Company profits have increased from “minus level” (a loan) to a few mln. UAH

✔ Є рекомендації з даного місця роботи

Senior Manager/Head of Sales Department

Silver Centre Development Company (Core businesses: Real Estate & Land Development), Київ
05.2007 – 08.2011 (4 роки 3 місяці)

Обов'язки:

- transactions support and deals making;

- searching & maintaining professional relations with resident and non-resident customers (including negotiations, presentations, pre-sales consulting; advices on finance, legal & technical issues, co-ordination, projects accompanying & support, etc.);

- Company’s business strategy development and projects implementation including but not limited to:

1. Logistic facilities (including “built-to-suit” format);

2. Truck outdoor parking;

3. Villa development & construction;

4. Business centres located in city centre.

- searching investors for implementation of projects on construction and start-up of full-circle industrial facilities (preferable logistics, vehicle manufactures, business centres or similar) to be located on the company's own land plots;

- sale of local agrarian companies having relevant land plots to foreign investors.

- maintaining collaboration with the foreign partners, foreign and local brokers, consulting, co-operation with investment companies, cooperation/agency agreements signing;

- participation in International business forums, conferences and exhibitions devoted to Real Estate & Land Development sectors held in Cannes (France), Vienna (Austria), Munich (Germany), etc..

The deals initiated, accompanied and closed by me immediately amounted to approx. 11 mln Euro (2008, 2009, and 2011) in total.

International Projects Manager

A.C.A. Worldwide - Headhunting, Executive Search & Recruiting (Core businesses: top & senior level management headhunting & executive search, middle management personnel recruiting, international business education.), Київ

12.2005 – 05.2007 (1 рік 5 місяців)

Обов'язки:

- Managing the Company's business process on daily basis;

- Company's strategy development and implementation;

- Customer negotiation and support, signing agreements for filling vacancies in private companies operating in various industries;

- Searching, interviewing, recruiting executives suitable for senior positions, as well as middle management positions and administrative support personnel;

- Co-operation with foreign recruiting & headhunting companies aimed at implementing international projects;

- Co-operation with International Representatives (EBA, European Commission, charity foundations);

The Company fees for senior & middle management vacancies filled by me immediately amounted to approx. 1.5 mln USD.

Освіта

National University (Ужгород)

Спеціальність: International Economic Relations

повна вища, 09.2006 – 06.2008 (1 рік 9 місяців)

Institute of World Economy and International Relations (Київ)

Спеціальність: International Politics (Post-Graduate Study)

повна вища, 09.1994 – 10.1997 (3 роки)

Kyiv Shevchenko National University (Київ)

Спеціальність: Contemporary International Relations (EU-US focus) & English translation & interpretation.

повна вища, 09.1988 – 06.1993 (4 роки 9 місяців)

Додаткова освіта

• German Integration Course, 2023 - 2025
• Strategic Fundraising & Project Management – Professional Program, 2020-2021
• Increasing Translation Skills, 2011
• "Presentation Excellence" - Professional Development Program'/Door. Training & Consulting February, 2011
• 'Sales Efficiency' Baltic Training Group, October, 2007

• Private Entrepreneurship – Training Course, 2005
• European Security and NATO Cooperation – Professional Training Course, 2002
• Problem of European Security and NATO Enlargement - Training Course, 1999

Знання мов

Англійська - Високий рівень (вільно), Французька - Середній, Німецька - Середній, Російська - Професійний (експерт), Українська - Високий рівень (вільно)
Додатково: English Translator/Interpreter Diploma (Kyiv Shevchenko University), B1 Deutsch Sprache

Додаткова інформація

Знання комп'ютера, програм: Computer literacy: Experienced with Microsoft Word, Excel, Outlook Express, OPERA, etc..
Особисті якості, хобі, захоплення, навички: Skills: Strong managing and organisational skills, customer-oriented, effective strategy making, creativity, etc. Publications: some articles of international & analytical contents (last: late 2024).
Мета пошуку роботи, побажання до місця роботи: Striving to achieve the highest results by occupying a top managing post based on personal skills and experience in the field of International Projects/activities. I would be glad to consider all the offers to be suitable. My special interest focuses on t