

# Мілюкова Юлія

## IT-RECRUITER, HR, CLIENT MANAGER

🔄 9 марта 2023 📍 Город: [Шостка](#)



Возраст: 32 года

Режим работы: полный рабочий день, удаленная работа

Категории: HR, управление персоналом, Офисный персонал, Руководство

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### Описание

Milyukova Julia

IT-recruiter/Client manager

Shostka, Ukraine

### Skills:

- Recruitment of IT specialists in all areas for 1 year+;
- Placement of vacancies on all search platforms;
- Fluency in candidate search engines (LinkedIn, X-Ray, Boolean search);
- Work with resumes;
- Evaluation of candidates;
- Monitoring of the labor market;
- Maintenance of candidate databases;
- Conducting candidate screening, scheduling interviews;
- Specialist in lead generation in Ukraine and Europe.
- Experience as a sales manager: hot and cold database 2 years+;
- Expansion of the client base, advertising;
- Work experience on the incoming line in the field of telecommunications.

### ✓ Education

**Sumy State University, Faculty of Business Economics**

(2009-2015)

### Work History

01.2022 – now

**IT-recruiter/Client manager**

**Company**

"IT-REX"

**Responsibilities**

Recruitment of IT specialists in all areas (3000+ contacts on LinkedIn), work with search engines, labor market monitoring, work with resumes, candidate evaluation, candidate database management, placement of vacancies on all search platforms lead generation.

04.2020 – 01.2022

**Sales Manager****Company**

"Volia"

**Responsibilities**

Expansion of the client base, promotion of services, advertising. Working with clients, sales. Resolving disputes and conflicts.

12.2019 – 04.2020

**Call center operator****Company**

Win-Trade

**Responsibilities**

Hotline, technical customer support, sales, advertising, consulting, customer base management.

**✓ Languages**

Ukrainian Native

Russian Fluent

English Basic level