

Стряпихіна Вероніка

ACCOUNT MANAGER, 40 000 ГРН.

🔄 17 апреля
2023

📍 Город: [Киев](#)



Возраст: 51 год

Режим работы: полный рабочий день, удаленная работа

Категории: Дизайн, творчество, Легкая промышленность, Офисный персонал

✓ Состою в браке ✓ Есть дети ✓ Готова к командировкам

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Описание

Veronica Stryapikhina

Personal information

Year of Birth :

2nd November 1974

Marital status:

Married

Education

Higher Pedagogical Education

1992-1997 Nizhyn Gogol State University

Faculty of Foreign Languages

Specialty: Teacher of English and German

Knowledge of Languages

English, Ukrainian, and Russian -fluently. German— conversational

Knowledge of PC

Good knowledge of PC: Word, Excel, Outlook, PowerPoint, Fine Reader, experience in working with CRM.

Personal qualities

Diligence, responsibility, initiative, punctuality, sociability. The desire and willingness to learn. Skill to work in a team, stress-resistance.

Work experience

12 October 2010- present. Belgium Company "Ukrabel Fashion"

Account manager

Duties:

- control of the project from the very beginning till the final result.
 - placement of the orders of the sewing garments at the Ukrainian sewing factories.
 - price negotiation.
 - translation of the technical docs.
 - communication with foreign customers regarding production and technological questions.
- Negotiation re the deliveries of the ready goods and the control of the shipments ex factories.
- working with DHL courier service.
 - visiting of the sewing factories with the customers in order to control the production
 - maximum projects (customers) at one time:6 and the factories about 10.
 - the order of the trim for the factories locally in Ukraine if it is needed.
 - work with the technologists of sewing production: control and the report re the work at the factories.
 - communication with the representatives of the factories regarding current production questions.
 - working with the shipping docs.
 - systematization of information re the number of the orders which were produced for a certain period of time and the number of factories accordingly
 - experience in working in foreign economic activity:
 - ***making and translating the invoices
 - *** checking and negotiating of the invoices.
 - *** booking of the trucks for the shipment.
 - *** control of the good's arrival.

1st September 2004- 5 October 2010 Representative of the Austrian Company « Polaris H.m.b.H»

Office manager and interpreter (translator)

Duties:

- work with the incoming and outcoming docs
- translation of the technical docs.
- interpretation.
- communication with foreign partners (USA, Canada, Poland, Austria)
- working with courier services DHL, FEDEX
- working with the shipping docs (invoices and packing lists)
- working with the contracts.
- training of the new employee. During working in the company, I have trained 3 persons in their duties in the company.

May 2001-August 2004 representative of American Company in Ukraine: "Lou Levy & Sons Purchasing Corporation"

Translator and manager assistant

Duties:

- work with outcoming and incoming docs.
- business correspondence
- translation of the technical docs.
- interpretation.
- communication with foreign partners (USA, Korea, German)

1999-May 2001 – JV «NTT»

Translator

Duties

- interpretation.
- translation of the technical docs.

Additional Information:

- January 2006 training on the topics:

* 1 The high level of customer service.

* 2 Time Master

- Possibility of business trips.
- Possibility to visit training if needed (courses, training seminars and so on)