

# Пономаренко Владислав

## ★ DELIVERY MANAGER, 50 000 ГРН.

🔄 19 мая 2025 📍 Город: [Киев](#)



Возраст: 24 года

Режим работы: полный рабочий день, свободный график работы, удаленная работа

Категории: IT, WEB специалисты, Офисный персонал, Сельское хозяйство, агробизнес

✓ Готов к командировкам

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### Опыт работы

#### business development manager

«Agrostructura» LTD (Agribusiness), Киев

08.2023 – По настоящее время (2 года 10 месяцев)

#### Обязанности:

- Expansion of the client base
- Monitoring and reporting on sold equipment units to the manufacturer
- Development and implementation of a CRM solution from the manufacturer
- Approval of the employee training plan
- Monitoring employee training progress
- Analysis and control of managers' KPIs through the formation of reports for the management
- Planning and organizing client visits
- Ensuring the dealership center's compliance with requirements
- Introduction of a new product to the Ukrainian market

#### FEA manager

“Brokbridge” LLC (Logistics), Киев

05.2023 – 08.2023 (3 месяца)

#### Обязанности:

- Receiving applications from managers regarding expected cargo
- Consolidation and planning of shipments from warehouses in China
- Conducting business correspondence with foreign agents and carriers
- Maintaining warehouse records
- Working with CRM system (1C)
- Informing managers about cargo arrivals at warehouses
- Monitoring the receipt and verification of documents
- Checking cargo with agents
- Collecting, preparing, and completing documentation for air and sea transport according to international practices
- Monitoring delivery deadlines, and maintaining reports on dispatch and arrival times
- Informing managers about cargo arrivals at warehouses
- Monitoring document receipt

- Controlling settlements with agents and carriers, planning, and maintaining operational records of income and expenses related to transportation
- Collecting and transferring data, exchanging information with other departments of the company
- Regularly monitoring cargo statuses

## Образование

### Der Hochschule Weihenstephan-Triesdorf (Киев)

Специальность: "Business administration"

полное высшее, 09.2022 – 12.2023 (1 год 2 месяца)

### National University of Life and Environmental sciences of Ukraine (Киев)

Специальность: administrative management

полное высшее, 01.2022 – 05.2024 (2 года 3 месяца)

### National University of Life and Environmental sciences of Ukraine (Киев)

Специальность: law

полное высшее, 09.2020 – 05.2023 (2 года 7 месяцев)

### National University of Life and Environmental sciences of Ukraine (Киев)

Специальность: international relations, public communications and regional studies

полное высшее, 09.2018 – 05.2022 (3 года 7 месяцев)

### National University of Life and Environmental sciences of Ukraine (Киев)

Специальность: management

полное высшее, 09.2018 – 12.2023 (5 лет 2 месяца)

## Дополнительное образование

- 12.2022 - «Agile Project Management», Amanda Brophy Global Director of Google Career Certificates, Google University, online
- 12.2022 - «Work Smarter, Not Harder: Time Management for Personal & Professional Productivity», Margaret Meloni, MBA, PMP Instructor University of California, online.
- 11.2022 - «Как стать убедительным переговорщиком», Йельский университет, онлайн
- 08.2022 - «Managing the Company of the Future», Professor Julian Birkinshaw Professor of Strategy and Entrepreneurship, London Business School University of London, online.
- 05.2022 - «Leading Diverse Teams & Organizations», Lindred Greer, University of Michigan, online.
- 10.2021 - «Create a Google Ads Search Campaign», Angelo Paolillo, Director Cleerup.com, online

## Знание языков

Английский - Продвинутый (свободно), Немецкий - Средний, Русский - Продвинутый (свободно)

## Дополнительная информация

Знание компьютера, программ: Confident PC user with hands-on experience implementing CRM systems, optimizing digital workflows, and integrating AI solutions in logistics and business operations.

Личные качества, хобби, увлечения, навыки: I love change management, turnarounds, and strategically fixing problems and fueling growth

Цель поиска работы, пожелания к месту работы: I am looking for opportunities to contribute to the development and maintenance of complex systems that deliver real value to users. I aim to grow professionally by working on challenging projects that have a meaningful impact.