



Ваш надежный помощник

Sales Manager

📍 Винница,

Компания: Jungle

Рубрики: [IT, WEB специалисты](#), [Торговля, продажи, закупки](#), [Офисный персонал](#)

Пожелания к сотруднику

Образование: полное высшее

Опыт работы: от года

График работы: свободный график работы

Описание вакансии

Требования:

- Meet and exceed monthly activity, pipeline, and revenue goals
- Become an expert on Our products and make discovery calls, presentations, and demonstrations with prospects and customers
- Respond to a large number of inbound leads, as well as existing customers
- Continue building a pipeline of new business, and pursuing upselling and cross-selling opportunities
- Develop and maintain relationships with accounts in your book of business
- Forecast and track all opportunity and customer details including use cases, purchase timeframes, and next steps.

Контактная информация

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Сайт: <http://www.jungle.consulting>