



Ваш надежный помощник

Junior IT Sales Manager (Lead Generation)

📍 Харьков,

Компания: BreezeE

Рубрики: [Торговля, продажи, закупки](#), [Наука, образование, переводы](#), [Работа для студентов](#)

Пожелания к сотруднику

Образование: неоконченное высшее

Опыт работы: не требуется

Описание вакансии

We have an immediate opportunity for a Junior Sales Manager. Our ideal candidate must have good written and spoken English skills and passion to work with foreign clients. We're focusing on full-cycle development of web projects and providing a wide range of services for the game industry.

Here is what we're expecting from you:

- Good spoken and written English skills (Upper-Intermediate or higher is a big plus)
- Understanding of sales process (sales stages, negotiations principles)
- Understanding of business correspondence principles

Work responsibilities:

- Searching new leads on Upwork, LinkedIn and other sales channels
- Developing long-term relationships with clients, concluding deals
- Writing cold and warm emails
- Making cold and warm calls

We offer:

- Monday to Friday fulltime work, flexible schedule
- Competitive salary corresponding to results of work
- Friendly team and comfortable environment
- Probationary period - 2 month, but it can be expanded to 3 month

Контактная информация

Контактное лицо: Валерия(HR)

Сайт: <https://breez.ee/>