



Ваш надежный помощник

# IT Sales Manager

📍 Киев,

Компания: Join.To.IT

Рубрики: [Торговля, продажи, закупки](#)

## Пожелания к сотруднику

Образование: полное высшее

Опыт работы: от года

## Описание вакансии

### Requirements

- At least half year of experience on position of IT Sales Manager or Lead Generation Specialist;
- Experience working with Upwork;
- Computer science knowledge;
- Experience of leads management in CRM system;
- High level communication skills;
- Upper-intermediate English level or higher.

### Responsibilities

- Processing inbound and outbound leads on Upwork and other channels;
- Researching for the pools of potential clients in professional networks;
- Establishing the first contact;
- Follow-ups management;
- Working with CRM.

### We offer

- Flexible working schedule;
- Medical insurance and paid vacation;
- Salary review every 6 months;
- Paid courses, trainings, conferences, etc;
- No bureaucracy and adequate management.

## Контактная информация

Контактное лицо: IrinaBelaya

Сайт: <https://jointoit.com/>

Адрес: Київ, Сумська 1