

Account Manager

♥ Киев,

Компания: BD Tech

Рубрики: Бухгалтерия, финансы, учет/аудит, Торговля, продажи,

закупки

Пожелания к сотруднику

Образование: не имеет значения Опыт работы: не требуется

Описание вакансии

BD Tech, a multinational company specializing in sales and marketing, is expanding its business portfolio and looking for candidates for the role:

Account Manager

Responsibilities:

- The role of an Account Manager is to make outbound calls to potential customers from existing CRM database
- Providing the highest level of support and building business relationships with clients based on trust and respect, by using communication via phone / mail
- Commercially minded and motivated to understand our customers
- Ability to work efficiently in a young, dynamic and fast paced environment

Required qualifications:

- Minimal high school degree or equivalence required;
- Advanced in English OR German OR Dutch
- Previous experience in sales and call centers is a plus
- Excellent communication skills
- Highly motivated and goal-driven person
- Energetic, enthusiastic team player with a hunger for success

What can you expect from us?

- Freedom to innovate and grow within the company
- A winning culture. We believe that our culture has a direct and powerful impact on our success and vice versa.
- You'll get professional training and guidance you need to succeed.
- Develop your creativity and skills with a fast growing international company
- Work is performed in a pleasant international office environment in downtown Kyiv
- A fixed competitive salary and extensive bonus / commission package
- Weekends are always off and days off for national holidays

Контактная информация

Контактное лицо: NikolaDmitrovic