



Ваш надежный помощник

# IT Sales Manager REMOTE, 111000 грн.

📍 Киев,

Компания: KDA Group, компания

Рубрики: [Торговля, продажи, закупки](#), [Работа для студентов](#), [Работа без квалификации](#)

## Пожелания к сотруднику

Образование: не имеет значения

Опыт работы: от двух лет

График работы: удаленная работа

## Описание вакансии

### Requirements:

- Experience in IT Sales 3+ years (outsource experience, no product/games)
- Sales experience in mobile development services
- Understanding of the mobile app industry market (business apps, not games)
- Understanding the differences between Native and Cross-platform development
- Understanding of SDLC, especially in mobile development
- Experience in building sales processes from scratch (lead generation, nurturing, closing)
- Experience in closing 1,000+ man-hours deals
- Upper-Intermediate English level

### Being a member of our team means:

- **Salary 1000-3000\$**
- Career Path and growth opportunities (seniority level system, individual development plan, technical leads)
- Compensation of participation in conferences and workshops, invited experts
- Development of soft skills (people management and emotional intelligence training)
- Free access to the company account on Udemy educational platform
- Internal library
- Corporate English courses and communication with clients from English-speaking countries
- Experienced and supportive team members
- Paid time off (vacation, sick-leave, remote work)
- Legal support
- Joyful corporate events, team buildings, hobbies, and sport communities
- Well-equipped offices located in Kharkiv, Vinnytsia, and Sofia or Remote
- Discounts and bonuses of IT Loyalty program

**Send us your updated CV in English :)**

## **Контактная информация**

Телефон: +38 (097) 345-03-65

Контактное лицо: Дар'я