



Ваш надежный помощник

International Wholesale Sales Manager

📍 Польша,

Компания: Bisseti

Рубрики: [Торговля, продажи, закупки](#), [Работа за рубежом](#)

Пожелания к сотруднику

Образование: не имеет значения

Опыт работы: от двух лет

График работы: полный рабочий день

Описание вакансии

Are you open to new opportunities and have at least 1 year of experience in B2B sales? Great news, Weestep, one of the leading wholesalers of children's shoes, is looking for a Sales Manager!

You can learn more about the company at the link: weestep.pl

For now, we will tell you about the tasks that await you:

Active search for clients in the EU and development of long-term partnerships, support of the client base, supporting contracts

Conducting presentations of the company's products and services

Market analysis, monitoring of prices, competitors, marketing activities

Preparation of commercial proposals, negotiations, conclusion of contracts

Execution of the sales plan in the fixed territory

Control of payments under contracts, management of primary document flow, coordination of orders, control of shipments

You can confidently handle them if you have:

C1 level of English proficiency

Experience in wholesale sales for at least 1 year

Mastery of B2B sales technology and successful cases

Sociability and the ability to work with objections

What we offer:

? Work in the office

? Five-day work week

? Stable and timely payment.

? Reimbursement of expenses: cellular communication, travel expenses.

? Support at the stage of adaptation

Контактная информация

Контактное лицо: ТетянаТарасюк