

# **Chief Operating Officer (Fully Remote)**

₱ Алексеевка (Згуровск. р-н. Киевская обл.), 
₱ 11
июля

Gonchar Group LLC (https://jobs.ua/company/id/1640897) (Bce

Компания: вакансии)

Рубрики: <u>Транспорт, автосервис, Руководство, Работа за рубежом</u>

# Пожелания к сотруднику

Образование: полное высшее Опыт работы: от пяти лет

График работы: удаленная работа

# Описание вакансии

# #CHIEF OPERATING OFFICER | REMOTE POSITION FOR US-BASED COMPANY

## Manage a Portfolio of Rental Businesses in the USA from CIS Region

Company Location: Miami, Florida, USA

Working Hours: 9:00 AM - 5:00 PM EST (Miami time) - 5:00 PM - 1:00 AM Moscow time

Format: Fully remote reporting directly to CEO

# ## ABOUT THE COMPANY

US-based holding company with a portfolio of rental businesses seeks an experienced Chief Operating Officer to manage and scale operations. The company is officially registered in Florida, operates in the American market with US clients and partners.

#### Our Portfolio:

- Active vehicle fleet integrated with the largest US rental platform
- Marine rental business with premium assets
- Media and educational projects
- Real estate investment plans

# ## WHO WE'RE LOOKING FOR

An experienced operations executive who can:

- ✓ Systematize chaos take 500+ scattered processes and build a working machine
- ✓ Manage distributed teams coordinate 8-10 people across different time zones
- ✓ Control execution from task assignment to result delivery
- ✓ Handle US compliance licenses, insurance, taxes, documentation
- ✓ Think like a partner make decisions for business growth, not just checkboxes

# ## YOUR TEAM DYNAMICS

Important: You'll manage a bilingual team where:

- 50% are English-speaking staff (US-based operations, partners, vendors)
- 50% are Russian-speaking staff (remote support, virtual assistants)
- All critical documentation and client communication is in English
- Internal operations can be conducted in both languages
- You must be fluent in both to effectively lead this diverse team

# ## YOUR RESPONSIBILITIES

# Operations Management:

- Build and control execution of 240+ business processes
- Manage a team of 8-10 people (local US staff and remote team members)

- Implement control and reporting systems
- Ensure seamless operations across all business lines

#### **Business Development:**

- Scale existing business lines
- Optimize operational expenses
- Implement new technologies and automation
- Build partnership relationships

#### Working with CEO:

- Daily operational sync-ups
- Weekly strategic sessions
- Quick resolution of critical issues
- Full transparency and reporting

#### ## WHY THIS IS A UNIQUE OPPORTUNITY

- ? Direct work with US company founder no middlemen or bureaucracy
- ? Real American business work by US standards with American clients
- ? Career springboard US business management experience on your resume
- ? Path to partnership not just salary but equity in growing business
- ? Full autonomy you make operational decisions independently

# ## MANDATORY REQUIREMENTS

- COO/Operations Director experience minimum 5 years
- English language fluent spoken and written (must handle US partners)
- Russian language fluent (to manage CIS team members)
- Systems thinking ability to see processes holistically
- Team management experience 10+ minimum people
- Commitment to 5:00 PM 1:00 AM MSK schedule this is critical
- Western company experience strong advantage

# ## WHAT WE OFFER

- Competitive compensation in USD
- Trial period with fixed compensation
- Transition to partnership model (profit share)
- Fully remote work
- Direct reporting to CEO
- Real authority and resources to achieve goals

# ## IMPORTANT TO UNDERSTAND

This is NOT a traditional corporate position. We're looking for someone who:

- Thrives in the dynamic environment of a growing business
- Can make quick decisions and take responsibility
- Wants to build and grow business, not just execute tasks
- Sees yourself as a future partner, not a perpetual employee

# ## WHO SHOULD APPLY

# If you:

- Have successful operations management experience
- Are ready to work US hours
- Want to take your career to the next level
- Can effectively manage bilingual teams
- See yourself as a partner in a growing business

Send your resume with a brief description of your most successful case of business systematization and scaling.

Subject line: "COO for US Holding - Ready for Results"

PS We understand that working night hours are challenging. But for the right person, this is a chance to build an international career in 2-3 years and become a partner in a US business. The fact that you can bridge both English and Russian-speaking teams makes you uniquely valuable for this role. Ready for the big step?nsibilities:

Conditions:

### Контактная информация

Контактное лицо: BomaBlessing