



# Operating PARTNER (Fully Remote)

📍 Киев, ⏰ 11 июля 2025

Компания: [Gonchar Group LLC](https://jobs.ua/company/id/1640897) (<https://jobs.ua/company/id/1640897>) ([Все вакансии](#))

Рубрики: [Транспорт, автосервис](#), [Руководство](#), [Работа за рубежом](#)

## Пожелания к сотруднику

Образование: полное высшее

Опыт работы: от пяти лет

График работы: удаленная работа

## Описание вакансии

### Co-owner of a growing holding company!

\$100,000+ per year + 3-5% share in the business

We are looking for an ambitious leader to transform a diversified holding with revenue of \$55,000/month

## ABOUT THE POSSIBILITY

Join the team of a successful entrepreneur and become a key figure in the transformation of a holding company from 5 business areas. This is not just a job - it is a partnership with a real share in the company and unlimited growth possibilities.

Our directions:

- Turo - \$40,000/month revenue (car sharing)
- JetSki - \$13,000/month revenue (water transport)
- YouTube channel - a developing media project
- Infobusiness - 100% marginality
- Development - new projects in real estate

## YOUR MISSION

You will become the founder's right hand and take over the operational management of the entire holding. Your goal is to increase profits from the current \$10,800 to \$35-40,000 per month for the first 90 days, freeing up the founder for strategic work.

## Key tasks:

**Optimization of operations in all areas of business**

**Automation of processes and implementation of systems**

**Formation and management of a team of specialists**

**Strategic planning and execution**

**Creating synergies between areas**

## WHAT WE OFFER

### Compensation:

**Base salary: \$2,000/month**

**Percentage of growth: 25% of profit growth (up to \$4,500+/month)**

**Bonuses: Up to \$5,000/quarter + \$10,000/year**

**Equity: 3-5% stake in the holding (4-year vesting)**

**Potential Income: \$100,000-120,000/year**

### Possibilities:

Become a co-owner of a growing business

Manage a diversified portfolio

Realize your entrepreneurial potential

Work with ambitious goals and visible results

Be part of the company's transformation

### Working conditions:

Remote work with flexible hours

Complete freedom in choosing methods and tools

Direct interaction with the founder

Budget for training and development

Recognition and respect for results

## IDEAL CANDIDATE

### Mandatory requirements:

**5+ years of operational management experience**

**Experience working with multiple business areas**

**Successful experience in crisis management**

**Entrepreneurial thinking and approach**

**Readiness for high responsibility**

**Ability to work in conditions of uncertainty**

### Desirable skills:

Experience with digital platforms (Turo, Airbnb, etc.)

Knowledge of business process automation tools

Experience in financial planning and control

Hiring and team management skills

Experience working in startups or fast-growing companies

Understanding Online Business and Digital Marketing

### Personal qualities:

Performance - focus on achieving goals

Speed of decision making - fast adaptation

Analytical Thinking - Data-Driven Approach

Communication skills - the ability to work with people

Ambition is the desire to grow and develop

Creativity - search for non-standard solutions

## **THE FIRST 90 DAYS**

Month 1: Dive In and Quick Wins

Deep analysis of all business areas

Automation of infobusiness (goal: growth from \$2,000 to \$4,000/month)

Optimize Turo operations (target: +5% margins)

First results: +\$5,000-8,000 in profit

Month 2: Scaling the Team

Hiring a Digital Operations Manager

Launch of YouTube channel monetization

Implementation of management and reporting systems

Target Results: +\$15,000-20,000 in profit

Month 3: Achieving Goals

Hiring Business Development Manager

JetSki Legal Solutions

Final optimization of all processes

Final goal: \$35,000-40,000/month profit

## **WHY IS THIS YOUR CHANCE?**

Real Partnership: Not Just an Employee, but a Co-Owner

Visible Results: Every action you take affects your profits

Clear Goals: Clear Metrics and Expectations

High Income: Compensation Grows with Results

Career Development: Possibility of Becoming a CEO in the Future

Challenge: Challenging tasks for ambitious professionals

## **IMPORTANT INFORMATION**

We are starting the transformation soon. The ideal candidate should

be ready to start work within 2 weeks of the offer.

We consider applications on an ongoing basis - the sooner you respond, the more chances!

## **READY TO CHANGE YOUR LIFE?**

This is not just a job - it is an opportunity to become part of a successful story, to get a real share in the business and realize your entrepreneurial potential.

If you are an ambitious leader, ready for challenges and focused on results -

We are waiting for you!

All candidates are considered confidentially. We value your time and

We will definitely provide feedback within 3 working days.

#OperatingPartner #Startup #Equity #RemoteWork #Leadership #BusinessGrowth.

SHORT DRAFT FOR POSTING ON PLATFORMS LIKE TELEGRAM

**Контактная информация**

Контактное лицо: BomaBlessing