https://jobs.ua/job-operating-partner-fully-remote-3849110

Ваш надежный помощник

Operating PARTNER (Fully Remote)

Киев, 11 июля 2025

Компания: Gonchar Group LLC (https://jobs.ua/company/id/1640897) (Все вакансии)

Рубрики: Транспорт, автосервис, Руководство, Работа за рубежом

Пожелания к сотруднику

Образование:	полное высшее
Опыт работы:	от пяти лет
График работы:	удаленная работа

Описание вакансии

Co-owner of a growing holding company!

$100,000+ per year + 3-5% share in the business

We are looking for an ambitious leader to transform a diversified holding with revenue of $55,000/month

ABOUT THE POSSIBILITY

Join the team of a successful entrepreneur and become a key figure in the transformation of a holding company from 5 business areas. This is not just a job - it is a partnership with a real share in the company and unlimited growth possibilities.

Our directions:

- Turo - $40,000/month revenue (car sharing)

- JetSki - $13,000/month revenue (water transport)

- YouTube channel - a developing media project

- Infobusiness - 100% marginality

- Development - new projects in real estate

YOUR MISSION

You will become the founder's right hand and take over the operational

management of the entire holding. Your goal is to increase profits from the current $10,800 to

$35-40,000 per month for the first 90 days, freeing up the founder for strategic

work.

Key tasks:

Optimization of operations in all areas of business

Automation of processes and implementation of systems

Formation and management of a team of specialists

Strategic planning and execution

Creating synergies between areas

WHAT WE OFFER

Compensation:

Base salary: $2,000/month

Percentage of growth: 25% of profit growth (up to $4,500+/month)

Bonuses: Up to $5,000/quarter + $10,000/year

Equity: 3-5% stake in the holding (4-year vesting)

Potential Income: $100,000-120,000/year

Possibilities:

Become a co-owner of a growing business

Manage a diversified portfolio

Realize your entrepreneurial potential

Work with ambitious goals and visible results

Be part of the company's transformation

Working conditions:

Remote work with flexible hours

Complete freedom in choosing methods and tools

Direct interaction with the founder

Budget for training and development

Recognition and respect for results

IDEAL CANDIDATE

Mandatory requirements:

5+ years of operational management experience

Experience working with multiple business areas

Successful experience in crisis management

Entrepreneurial thinking and approach

Readiness for high responsibility

Ability to work in conditions of uncertainty

Desirable skills:

Experience with digital platforms (Turo, Airbnb, etc.)

Knowledge of business process automation tools

Experience in financial planning and control

Hiring and team management skills

Experience working in startups or fast-growing companies

Understanding Online Business and Digital Marketing

Personal qualities:

Performance - focus on achieving goals

Speedof decision making - fast adaptation

Analytical Thinking - Data-Driven Approach

Communication skills - the ability to work with people

Ambition is the desire to grow and develop

Creativity - search for non-standard solutions

THE FIRST 90 DAYS

Month 1: Dive In and Quick Wins

Deep analysis of all business areas

Automation of infobusiness (goal: growth from $2,000 to $4,000/month)

Optimize Turo operations (target: +5% margins)

First results: +$5,000-8,000 in profit

Month 2: Scaling the Team

Hiring a Digital Operations Manager

Launch of YouTube channel monetization

Implementation of management and reporting systems

Target Results: +$15,000-20,000 in profit

Month 3: Achieving Goals

Hiring Business Development Manager

JetSki Legal Solutions

Final optimization of all processes

Final goal: $35,000-40,000/month profit

WHY IS THIS YOUR CHANCE?

Real Partnership: Not Just an Employee, but a Co-Owner

Visible Results: Every action you take affects your profits

Clear Goals: Clear Metrics and Expectations

High Income: Compensation Grows with Results

Career Development: Possibility of Becoming a CEO in the Future

Challenge: Challenging tasks for ambitious professionals

IMPORTANT INFORMATION

We are starting the transformation soon. The ideal candidate should

be ready to start work within 2 weeks of the offer.

We consider applications on an ongoing basis - the sooner you respond, the

more chances!

READY TO CHANGE YOUR LIFE?

This is not just a job - it is an opportunity to become part of a successful story, to get

a real share in the business and realize your entrepreneurial potential.

If you are an ambitious leader, ready for challenges and focused on results -

We are waiting for you!

All candidates are considered confidentially. We value your time and

We will definitely provide feedback within 3 working days.

#OperatingPartner #Startup #Equity #RemoteWork #Leadership #BusinessGrowth.

SHORT DRAFT FOR POSTING ON PLATFORMS LIKE TELEGRAM

Контактная информация

Контактное лицо: BomaBlessing