



IT Sales Development Representative (SDR), 60000 грн. + %

📍 Киев, ⏰ 7 октября 2025

Компания: [CML Team](#) (<https://jobs.ua/company/id/1579189>) ([Все вакансии](#))

Рубрики: [IT, WEB специалисты](#)

Пожелания к сотруднику

Образование: полное высшее

Опыт работы: от года

График работы: полный рабочий день

Описание вакансии

Hi! We're looking for a proactive and results-driven SDR to fuel our client pipeline and support our sales growth.

? Responsibilities:

- Lead Generation: Identify and qualify leads through platforms like LinkedIn, Upwork, and more
- Outbound Outreach: Craft targeted messaging and engage decision-makers
- Sales Enablement: Support strategic planning and coordinate intro calls
- Event Participation: Represent the company at tech conferences (online/offline)
- CRM Engagement: Maintain lead data and track interactions

Requirements:

- Experience in IT outsourcing/outstaffing
- Strong English (spoken and written)
- Excellent communication and analytical skills
- Persistent, self-motivated, and adaptable in a fast-paced setting

Nice to Have:

- CRM and LinkedIn outreach experience
- Familiarity with lead generation tools and workflows

? What We Offer:

- Competitive salary + performance bonuses
- Dynamic startup culture & expert teammates
- Room for career growth

-100% remote flexibility

Контактная информация

Контактное лицо: VladHRM