



Ваш надежный помощник

Junior Affiliate Manager

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января

Компания: [Adhoq](https://jobs.ua/company/id/1633559) (<https://jobs.ua/company/id/1633559>) ([Все вакансии](#))

Рубрики: [Реклама, маркетинг, PR](#)

Пожелания к сотруднику

Образование: не имеет значения
Опыт работы: не требуется
График работы: удаленная работа

Описание вакансии

Job description

Adhoq is a fast growing **Global Digital Performance Marketing Company** with deep expertise in digital marketing and adtech. We're looking for a **Jr. Affiliate Manager** to support both our affiliate and advertiser partnerships. This is a great entry point into the world of affiliate marketing, with hands-on training and fast growth opportunities.

If you're hungry to learn and grow, self-driven, and eager to work with big numbers, while bringing strong communication and negotiation skills - this role is the perfect fit for you.

What you'll do

- Work closely with Account Managers to grow company profits.
- Assist our business development team in growing our big accounts.
- Recruit, onboard, and support new affiliates & advertisers (contracts, tracking setup, creatives).
- Develop and maintain long-term relationships with partners (advertisers & publishers).
- Manage daily communications with partners and coordinate with internal marketing and business development teams.
- Monitor affiliate campaigns and advertiser offers: traffic, conversions, ROI, EPC.
- Help negotiate CPL rates, contracts, and payment terms under guidance.
- Share reports, insights, and optimization suggestions to help partners meet performance goals.
- Stay up-to-date on affiliate marketing trends, payout models (CPL, CPA, Rev-Share), and vertical dynamics.

Required Skills

Must-Have

- Strong communication (written & verbal) and interpersonal skills in English.
- Highly motivated, energetic, and results-oriented with strong organizational skills.
- Ability to make quick decisions and work in a fast-paced, dynamic environment.
- Very organized, disciplined, and detail-oriented.
- Quick learner - proactive, coachable, and eager to grow in affiliate marketing.
- Self-starter (a true "doer") with the ability to figure things out independently.
- Team player who collaborates well with internal and external stakeholders.
- Stress-resilient and comfortable working under pressure.

Nice-to-Have

- Knowledge of digital marketing or affiliate marketing industry.
- Proficient with Excel, data, and dashboards.
- Familiarity with payout models (CPL, CPA, Rev-Share) and campaign tracking setups (postbacks, pixels, links).
- Experience with outreach (email, LinkedIn) or CRM tools.
- Smart and creative with good commercial sense.
- Proactivity to anticipate changes and take initiative beyond assigned tasks.
- Not having a strict 9–5 mentality; flexibility to communicate across different time zones.
- Interest in negotiation, sales, and building long-term commercial relationships.
- Awareness of affiliate marketing trends, verticals, and funnel dynamics.

What we offer

- **Competitive salary** + performance-based bonuses that reward results.
- Be part of a fast growing **Global Digital Performance Marketing Company** where your work truly matters.
- **Training & mentorship** from experienced team members to help you grow fast.
- Clear opportunities for **career progression** in the exciting world of affiliate marketing.

Please provide your CV in English.

Контактная информация

Контактное лицо: SonjaS