



Ваш надійний помічник

Head of Sales Department (Sales Director)

📍 Харків,

Компанія: Харьков-Рекрутинг

Рубрики: [IT, WEB фахівці](#), [Торівля, продажі, закупівлі](#), [Реклама, маркетинг, PR](#)

Побажання до співробітника

Освіта: повна вища

Досвід роботи: обов'язковий

Опис вакансії

The "Kharkov-Recruiting» Company (www.kharkovrecruiting.com) specialized in recruiting highly qualified staff, in the interests of the Client (IT Product Company) looking for Head of Sales Department (Sales Director).

Requirements:

- Sales experience on foreign enterprise level markets over than 5 years;
- Experience of construction and implementation of sales strategies;
- Experience of managing team;
- Excellent speaking, writing English skills;
- Willingness to business trip.

Responsibilities:

- Organization sales strategy development;
- Manage a team for direct sales of products to customers on foreign enterprise level markets;
- Conduct of negotiations, conclusion of contracts;
- Monitoring implementation of sales plan, assigned to the Sales Department;
- Organization, planning and control of the Department.

Motivation:

- Very interesting work in a promising Company;
- Salary is negotiable. For nonresident possible payment of rental housing;
- Career, professional, financial growth.

Контактна інформація

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Контактна особа: Інна

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