



Ваш надійний помічник

# Data Solution Specialist

📍 Львів,

Компанія: Sebale

Рубрики: [IT, WEB](#)  
[фахівці](#)

## Побажання до співробітника

Освіта:	не має значення
Досвід роботи:	від року
Графік роботи:	повний робочий день

## Опис вакансії

IntelliBoard, Inc. seeks a Data Solutions Specialist to provide ongoing Account Executive, solution consulting, and client support with a variety of responsibilities, including, but not limited to: identifying strategies and solutions for clients and prospects, understanding multiple LMS environments, the ability to apply the IntelliBoard solution to prospect needs, client chat, phone support, technical support, application management, email response, troubleshooting and charm.

Tasks and responsibilities are not limited to the above description.

## Required skills:

Excellent organizational time management and detail oriented focus.

Ability to work independently, with minimal supervision.

Ability to manage multiple projects and tasks simultaneously.

Experience with LMS environments - Blackboard Learn, Canvas, Brightspace | D2L, and Moodle-based LMSs.

Ability to learn and adapt to new software quickly (CMS, support ticket system, email, online meeting platform, and various MS Office tools).

Ability to initiate projects and improvements as demonstrated by experience with clients or within the position itself.

Complete fluency in English.

Ability to move quickly, think quickly and respond quickly.

Success in this role is measured by hitting and exceeding monthly sales goals, consistently staying ahead of daily metrics, and handling rejection in stride, all in a team-focused environment. Understanding the sales cycle and a vicious commitment to follow-up activities is critical.

## What You'll Do

Stay organized and manage your time effectively in order to complete your daily goals. The ability to use the software tools provided and work independently is a must.

Provide support to Account Executives and the Sales team to help inform solutions for prospects in meetings, email, etc.

Work with clients and prospects to ensure they are as satisfied as possible with IntelliBoard.

Work within the Client Services team to ensure smooth flow of projects.

Work 1-1 with clients, using online presentation software (Zoom).

Write, speak, and communicate continuously with team members and/or clients.

## **What We're Looking For in You**

You have an appetite for learning! You're keen on turning training and feedback into action and continuous self-improvement. You love eLearning and the ability for online environments to bring education everywhere.

You have the ability to move quickly among many different software platforms and sources of input.

You are committed to a high standard of integrity and being a team-player is important to you.

You're an excellent listener, assertive, persistent, and persuasive.

You are genuinely curious about people, ethnicities, education, learning.

You are adaptable and can think on your feet. When faced with new challenges, or tough conversations, failure simply isn't an option.

Positive attitude

Coachable, accountable and motivated!

## **Контактна інформація**

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