



Ваш надійний помічник

## IT Sales Manager, 29000 грн. + %

📍 Харків,

Компанія: Telesens International Ltd,  
компанія

Рубрики: [Торівля, продажі, закупівлі](#)

### Побажання до співробітника

Освіта: повна вища  
Досвід роботи: від року  
Графік роботи: повний робочий  
день

### Опис вакансії

Many years (21th years) our company had been developing and implementing software. More than 600 IT projects have been successfully implemented for our customers around the world. Currently, the company has more than 100 highly qualified engineers of various specialties. We are guided by mission «We aim to support our customers in achieving their goals whatever the challenger might be!» and today we would like to improve our outsource direction.

For this aim we are looking for the Professional of his work **IT Sales Manager** with **strong English** knowledge and a people, who will be glad to increase sales in outsource direction together with us, **to develop** it and them **to lead** it in the future.

You will have an experienced mentor, which will divide all sales management challenges with you on the first step.

### Requirements:

- English Upper Intermediate must have;
- Good Experience in sales (Upwork and LinkedIn);
- Great communication skills;
- Understanding of software development.

### For you are waiting such tasks:

- work out company profile on Upwork, to develop and monitor it;
- create the letter to clients, send it to selected bids;
- communicate with clients via Email and phone regarding the project, process of development, gather requirements, keep record of them and transfer them to development team;
- search for leads using others different tools (that we will teach you if it is need);

We are waiting for you our new IT Sale manager for developing our new direction, send us your CV! **Требования:**

Having 21-year experience in the IT Market, we offer an interesting and creative job to in the friendly atmosphere of professionals, worthy salary, opportunity of training and certification, Up-to-dated office for comfortable work, various social programs for employees, proper compensation package, 28-day paid vacation, celebration of corporate events.

### Контактна інформація

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особа: НаталияПлыга

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