



Junior Account Manager (Remote. Full-time or Part-time)

📍 Київ,

Компанія: Auslogics Labs Pty Ltd

Рубрики: [IT, WEB фахівці](#)

Побажання до співробітника

Освіта: повна вища
Досвід роботи: бажано
Графік роботи: часткова зайнятість

Опис вакансії

Auslogics is looking for a Junior Account Manager

This job will give you a chance to work with decision makers and a lot of interesting people.

Take part in promoting a totally new WEB IT product.

If you lack experience, but have a huge desire to learn IT sales – we'll be happy to teach you!

RESPONSIBILITIES:

- Build a new Tier1 B2B client base: primarily in the US, then in the UK, CA, AU +EU
- Work with pitches, B2B sales
- Hold online presentations and live demonstrations of the Filewhopper product
- Collect and analyze user experience/feedback and communicate it to the team (this data will be the basis for future development, new features and upgrades)
- Build the funnel for interacting with clients
- Create and launch email campaigns (automatization, triggered emails)

REQUIREMENTS:

- Great communication skills
- Outstanding command of both spoken and written English
- You must not be afraid of monotonous work (you'll be searching for potential clients, sending out product presentations and answering the same kinds of questions)
- Be prepared to learn and process large amounts of information (we'll be teaching you sales secrets and email marketing tricks)

WORK CONDITIONS:

- Contract work on a part-time schedule with full-time potential
- Work with pitches, B2B sales
- Hold online presentations and live demonstrations of the Filewhopper product
- Collect and analyze user experience/feedback and communicate it to the team (this data will be the basis for future development, new features and upgrades)
- Build the funnel for interacting with clients
- Create and launch email campaigns (automatization, triggered emails)
- Paid vacation
- Corporate training
- Good professional growth potential
- Friendly team of professionals from around the world
- Stable pay in USD, with paid overtime

To apply for this job, email jobs@auslogics.com with your resume and a 2-minute video presentation, where you would briefly tell us about yourself and why you are interested in applying for this position.

Контактна інформація

Контактна
особа: МаринаРенатова