



Ваш надійний помічник

Sales Agent, Car Shipping Broker (US market), 32000 грн.

📍 Київ, 🕒 7 грудня 2023

Компанія: [Alpha One Transportation](https://jobs.ua/company/id/1614647) (<https://jobs.ua/company/id/1614647>) ([Всі вакансії](#))

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Побажання до співробітника

Освіта: не має значення
Досвід роботи: не вимагається
Графік роботи: віддалена робота

Опис вакансії

Are you looking for a career in a fast-paced environment in the most exciting industry in the world where the opportunities for growth and learning are endless? Our logistics company offers a job for dedicated Sales Agents and Logistics Coordinators. If you possess outstanding sales experience and excellent customer service skill — welcome to our team! **The more you sell the more you earn!** Ability to create a workspace (a powerful PC, high-speed Internet connection and a webcam) in a separate non-walk-through room is required.

Training is provided and paid.

Job Title: Sales Agent, Car Shipping Broker

Job Type: Remote

Schedule: Full-Time (40 hrs/wk), Mo-Fr, 15:15-00:00 (Kyiv time)

Salary: 792 USD + (top employees earn 4000+ USD).

Requirements:

- **Fluent English speaker**
- Experience in sales is preferred
- Must be highly motivated to make sales calls
- Must be able to multitask and work in a fast-paced environment
- Must be able to demonstrate the ability to make sales calls to potential customers and close deals via phone (IP telephony), chat or email

Duties will include:

- Providing day-to-day customer service and logistics support.
- Communication with customers and carriers, manage customer/carrier relationships.
- Scheduling pick-ups and delivery appointments; trace shipments; provide shipment ETAs, rate quotes and other charges.
- Answers customer inquiries quickly, politely, and professionally with a sense of urgency via phone and email.
- Negotiate contract and pricing agreements.

In order to proceed, please, fill in the following form:

forms.gle/TraWb3SQNaC4BcEF9

Контактна інформація

Контактна особа: ЮліяHRManager