



Ваш надійний помічник

Sales account manager

📍 Одеса,

Компанія: BramblingTech

Рубрики: [ІТ, WEB фахівці](#), [Торгівля, продажі, закупівлі](#), [Офісний персонал](#)

Побажання до співробітника

Освіта:	не має значення
Досвід роботи:	від року
Графік роботи:	повний робочий день

Опис вакансії

BramblingTech is an IT company that specializes in the development of web resources and services. We are over 5 years old.

We are looking for the highly-motivated and ambitious person who will take the position of Sales Account Manager.

Responsibilities:

- Support and development of existing clients;
- Provision of services and fulfillment of the terms of contracts;
- Maintaining good relations with clients;
- Additional sales / search for partners;
- Attraction of new clients;
- Holding presentations and business negotiations;
- Development and implementation of customer loyalty programs;
- Document management for projects;
- Collection of receivables;
- Analysis of competitors' activities.

Requirements:

- At least 1 year experience in customer service (or sales)
- Competent written and oral speech;
- Good knowledge of PC;
- Positive customer feedback;
- Level of English- Upper intermediate;
- Experience in IT would be a plus.

Comfortable working environment

BramblingTech team is located in a wide and comfortable office in the Marshala Govorova Street opposite the Victory Park in Odessa. We serve complimentary sweets, snacks, fruits and all necessary equipment for your role.

Rest

We organize team buildings, parties and various team activities to boost our collaboration.

We offer:

- Internal free English classes;
- Hybrid work schedule: 9.00-18.00 or 10.00-19.00 or 11.00-20.00 and 1 hour for lunch. We can work remotely on Fridays.

Контактна інформація

Телефон: +38 (096) 063-67-00

Контактна особа: БухтияроваЕвгенияНиколаевна

Сайт: <https://bramblingtech.com/>