



Ваш надійний помічник

# Sales manager

📍 Київ,

Компанія: Simple2B

Рубрики: [IT, WEB фахівці](#), [Торгівля, продажі, закупівлі](#), [Офісний персонал](#)

## Побажання до співробітника

Освіта:	повна вища
Досвід роботи:	від року
Графік роботи:	повний робочий день

## Опис вакансії

We are growing fast and the sales domain is vital. We develop web- and mobile applications and we look for a person who wants to do sales to people from all over the world. Work with an open-minded, empathetic, and very responsive team.

### Requirements:

- Experience in the sales domain or project management;
- Understanding of end to end sales activities and your role;
- Understanding of active sales approaches;
- Good oral and written English;
- Sales process analysis, optimization & strategy research & development
- After-sales communications with clients and projects management
- Responsibility and result orientation. We seek for an active and open-minded person
- Ability to effectively allocate time, prioritize;

### Your functions:

- Carry out work to attract new clients and develop relationships to cross-sell/upsell to existing clients
- Conduct business correspondence, commercial negotiations and sign contracts with clients in order to sell the company's services;
- Reporting and feedback

### We offer:

- Fixed salary + contribution-based bonuses;
- We are a remote-first company with an office in Kyiv. You will decide on the workplace.
- Flexible schedule, full-time.
- Career growth is limitless. Knowledge sharing