



Ваш надійний помічник

Менеджер з продажу / Sales Manager (OSINT Product)

📍 Київ, 🕒 2
січня

Компанія: [Cyberio](https://jobs.ua/company/id/1627809) (<https://jobs.ua/company/id/1627809>) ([Всі вакансії](#))

Рубрики: [IT, WEB фахівці](#), [Торгівля, продажі, закупівлі](#)

Побажання до співробітника

Освіта:	не має значення
Досвід роботи:	від двох років
Графік роботи:	повний робочий день

Опис вакансії

We are looking for a Sales Manager with fluent English to join our team. Only remote. The successful candidate will be responsible for sales over phone to existing leads, prospecting potential clients, and closing sales deals for our OSINT product.

Responsibilities:

- Selling our license over the phone and email
- Conduct market research and identify potential clients in the target market.
- Give basic product demonstrations and presentations to potential clients.
- Develop and maintain strong relationships with clients to ensure customer satisfaction.
- Achieve and exceed sales targets.
- Provide timely and accurate reports on sales activities and performance.

Requirements:

- Fluent English is a must. Both spoken and written.
- Proven track record in sales, preferably in the software industry.
- Strong communication, negotiation, and presentation skills.
- Ability to work independently and in a team environment.
- Self-motivated and goal-oriented.
- Familiarity with OSINT (Open Source Intelligence), API and SaaS is a plus.

Salary:

The salary is a fixed monthly fee based on skills and experience plus a commission based on sales performance.

Work Environment:

If you meet the qualifications and are interested in this exciting opportunity, please submit your resume and a short note why would you love to work with us. We look forward to hearing from you!

Контактна інформація

Контактна особа: MariaPlyska

Сайт: <https://espysys.com>

Адреса: віддалена робота