



# Sales Representative

📍 Львів, 🔄 6 лютого 2024

Компанія: [Solarity](https://jobs.ua/company/id/1633684) (https://jobs.ua/company/id/1633684) ([Всі вакансії](#))

Рубрики: [Торівля, продажі, закупівлі](#)

## Побажання до співробітника

Освіта: не має значення  
Досвід роботи: від двох років  
Графік роботи: повний робочий день

## Опис вакансії

We are looking for an experienced **Sales Representative** who will join our team and will be responsible for the **Ukrainian market** .

### The main responsibilities of the Sales Representative will be:

- To accelerate the growth of sales by acquiring new customers
- To further develop existing relationships
- Everyday communication and meetings with customers
- To monitor market and international technological trends
- Communication with our other supportive departments
- Participation in PV events and trade shows
- Organization and conducting product and technical trainings for our clients
- Monthly reporting

### We are generally looking for a talented candidate who:

- Has preferably experience in PV market (as distributor / manufacturer / installer)
- Has drive and likes challenges
- Can identify and develop new business opportunities through cold-calling, networking, and other means
- Is able to meet or exceed sales targets by developing and maintaining strong relationships with local partners
- Speaks Ukrainian as a native and communicates in English fluently
- Has excellent communication and presentation skills
- Is precise, reliable, flexible and fast learner
- Has working knowledge of PC office suites
- Has driving license

### The successful candidate will enjoy:

- Long-term career opportunity
- Attractive compensation package with unlimited bonuses
- Internationally oriented working environment in an expanding company
- Training and development possibilities
- Company team building

## Контактна інформація

Контактна  
особа: JanSocha

Сайт: [https://solarity.eu/work-with-us/?  
utm\\_source=Referral&utm\\_medium=solarity#salesrepresentativeukraine](https://solarity.eu/work-with-us/?utm_source=Referral&utm_medium=solarity#salesrepresentativeukraine)