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Ваш надійний помічник

Менеджер по роботі з клієнтами

Львів, 10 червня 2024

Компанія: 5th Avenue Agency (https://jobs.ua/company/id/1636597) (Всі вакансії)

Рубрики: Торгівля, продажі, закупівлі, Офісний персонал

Побажання до співробітника

Освіта:	не має значення
Досвід роботи:	від року
Графік роботи:	віддалена робота

Опис вакансії

Why are we hiring?

As the real estate market in Canada and the USA continues to grow and develop, we see a significant demand for our service in these markets. Therefore, we are looking to hire someone for a position that will help us continuously increase our sales volume.

Who are we? About the company

We are an SMM agency based in Toronto, working with real estate agents and brokerage companies in Canada and the USA. We create strong personal brands for our clients, getting them known in the community.

Our team works remotely from different parts of the world. We are positive, full of energy, and motivated, always striving for new achievements and better results.

Our goal is to help real estate professionals show off their best qualities and values so they can get more clients.

For this role, we are inviting an energetic, fast, and positive employee who loves sales, seeks continuous professional growth and aims to achieve financial well-being.

Why us?

- Good sales commission
- High earning potential
- Learn how to do business in the Western market
- Learn about Canada, including immigration processes and timelines
- Remote work with the flexibility to work from anywhere in the world
- Expand your network through connections in Canada
- Career growth opportunities up to a managerial level
- Personal growth in entrepreneurship
- Develop business communication skills
- Join a great circle of entrepreneurs and company owners
- Access to necessary professional courses funded by the company to enhance your competencies

What You Need to Love to Work with Us:

- Discipline

- Hard work and diligence
- Good communication skills
- Passion for sales
- Attention to detail
- English (B2+ level, as all client communication is in English)

What You Won't Find Here:

- Mediocrity
- Boredom
- Lack of empathy
- Delayed commision
- Annoying team

Your Responsibilities:

- Lead generation
- Working with existing realtor databases
- Communicating with clients according to guidelines
- Handling incoming inquiries (calls), calling clients from the database, and scheduling meetings; meeting with potential clients
- Professionally addressing all client objections
- Actively searching for and processing cold leads to grow the client base
- Regularly updating clients on the progress of their projects
- Actively managing the client database in the CRM, including entering and updating information
- Tracking and analyzing all client data to improve sales and service

Our Terms of Collaboration:

- Monday to Friday – hours by agreement, but you must be available and respond promptly to my questions
- Payment is commission-based for each closed deal
- Training in the most advanced sales and persuasion techniques
- Online work from anywhere

Interview Process:

The interview will be conducted in person.

If you have carefully read the job description and decided that you want to work with us, please fill out this form: Application Form. This will show us that you are indeed an attentive and disciplined person.

Контактна інформація

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