



Ваш надійний помічник

# Phone Advisor for Client Acquisition (scheduling meetings)

📍 Львів, 🕒 31 жовтня 2024

Компанія: [Zingflow LLC](https://jobs.ua/company/id/1638470) (<https://jobs.ua/company/id/1638470>) ([Всі вакансії](#))

Рубрики: [Торгівля, продажі, закупівлі](#), [Робота за кордоном](#)

## Побажання до співробітника

Освіта: не має значення

Досвід роботи: не вимагається

Графік роботи: віддалена робота

## Опис вакансії

### Your responsibilities

- Telephone and email contact with potential clients from the USA
- Working hours: 15:00 – 23:00 (hybrid - home and office)
- Scheduling meetings/business presentations
- Sales support for sales representatives
- Diligent CRM management
- Building and maintaining relationships with clients
- Close collaboration with other departments in the company

### Our requirements:

- Knowledge of English: minimum B2 level - you will be speaking with potential clients in English
- Availability in the afternoon and evening hours - work in fixed hours from 15:00 to 23:00
- High communication skills and customer orientation
- Creativity – will help you reach decision-makers
- High personal culture
- Engagement and results-oriented mindset – better results mean higher bonuses
- Ability to work in a team
- Curiosity

### Preferred qualifications:

- Knowledge of Procurement Processes: Any additional knowledge of purchasing processes will be an asset.
- Experience in telephone service for business clients: Do you have experience in conversations with business clients? Be sure to mention it in your application.

### What we offer:

- A fixed salary based on an employment contract, with an additional bonus adjusted to your achievements.
- Professional product training that will enable your development and skills enhancement.
- Participation in fascinating projects related to the implementation of innovative solutions. Your contribution has a real impact on shaping the future of the industry.
- We provide the necessary tools for work, such as a phone and computer, which will enable you to work effectively.
- A challenging work environment.

### We invite you to an environment where every day brings new challenges and inspires you to achieve higher goals.

- There is no place for stagnation here – this is where your ideas shape the future of the industry.
- Join Zingflow, and together let us create the future of e-shopping.

## Контактна інформація

Контактна особа: KatarzynaPanteralka

Сайт: <http://www.zingflow.ai>