



Commercial Business Development Manager

📍 Київ, ⏲ 25 березня 2025

Компанія: [Jefferson Wells](https://jobs.ua/company/id/1639951) (<https://jobs.ua/company/id/1639951>) ([Bci вакансії](#))

Рубрики: [Офісний персонал](#), [Робота за кордоном](#)

Побажання до співробітника

Освіта: повна вища

Досвід роботи: бажано

Графік роботи: повний робочий день

Опис вакансії

Jefferson Wells is a professional consulting and talent solutions brand that is part of the **ManpowerGroup**. Jefferson Wells specializes in providing high-level consulting, recruitment, and talent development services. We work with both large multinational corporations and mid-sized companies, helping them find highly specialized professionals and providing advisory services for business growth and processes.

On behalf of our international client, a leader in the road safety and construction sector, we are looking for a **Commercial Business Development Manager**.

- Strong experience in the construction and infrastructure sectors, with established relationships or the ability to engage with general contractors and technical departments,
- Ability to present solutions to general contractors who may not yet have budget allocations or clear project ideas,
- Fluency in English is mandatory,
- The candidate will be officially employed,
- Previous experience or understanding of public tenders and working with general contractors is highly valued,
- Knowledge of competitor activity and the ability to anticipate market movements are critical

The **mission** of the company is to contribute to safer construction by providing high-quality, certified, and innovative safety solutions that protect people and infrastructure.

The dynamic environment of an international organization provides excellent career growth potential, with opportunities for advancement, international assignments, and leadership development.

Контактна інформація

Контактна особа: JeffersonWells