



Ваш надійний помічник

# Commercial Business Development Manager

📍 Київ, 🕒 25 березня 2025

Компанія: [Jefferson Wells](https://jobs.ua/company/id/1639951) (https://jobs.ua/company/id/1639951) ([Всі вакансії](#))

Рубрики: [Офісний персонал](#), [Робота за кордоном](#)

## Побажання до співробітника

Освіта: повна вища  
Досвід роботи: бажано  
Графік роботи: повний робочий день

## Опис вакансії

Jefferson Wells is a professional consulting and talent solutions brand that is part of the **ManpowerGroup**. Jefferson Wells specializes in providing high-level consulting, recruitment, and talent development services. We work with both large multinational corporations and mid-sized companies, helping them find highly specialized professionals and providing advisory services for business growth and processes.

**On behalf of our international client**, a leader in the road safety and construction sector, we are looking for a **Commercial Business Development Manager**.

- Strong experience in the construction and infrastructure sectors, with established relationships or the ability to engage with general contractors and technical departments,
- Ability to present solutions to general contractors who may not yet have budget allocations or clear project ideas,
- Fluency in English is mandatory,
- The candidate will be officially employed,
- Previous experience or understanding of public tenders and working with general contractors is highly valued,
- Knowledge of competitor activity and the ability to anticipate market movements are critical

The **mission** of the company is to contribute to safer construction by providing high-quality, certified, and innovative safety solutions that protect people and infrastructure.

The dynamic environment of an international organization provides excellent career growth potential, with opportunities for advancement, international assignments, and leadership development.

## Контактна інформація

Контактна особа: JeffersonWells