https://jobs.ua/job-junior-account-manager-3848319

Ваш надійний помічник

Junior Account Manager

Київ, 6 червня 2025

Компанія: Auto1 (https://jobs.ua/company/id/1640660) (Всі вакансії)

Рубрики: Торгівля, продажі, закупівлі

Побажання до співробітника

Освіта:	не має значення
Досвід роботи:	не вимагається

Опис вакансії

Requirements, wishes:

- Experience in B2B sales
- Curiosity about the automotive industry
- Responsible approach to clients, ability to work with clients and high work organization, as well as willingness to achieve goals
- A valid driver's license is required for business trips to clients.
- Knowledge of English at level A2/B1 is welcome
- Highly developed communication and negotiation skills
- High responsibility and independence

Responsibilities:

- Search for potential customers in the automotive sector
- Presentation of the company and trading platform
- Direct contact with clients, which involves frequent business trips
- Developing and maintaining long-term business relationships with partners
- Presenting the most suitable options to dealers, analyzing their expectations and adapting the proposals to their strategies

Conditions:

- Monthly salary + unlimited commission
- Work in a dynamic international company in the automotive industry
- B2B contract with fixed salary and unlimited commission system
- An attractive product combined with services that our customers love
- Positive motivated team

Контактна інформація

Контактна особа:	JakubDobromilski