

Продюсер с командой для масштабирования инфобизнеса в сфере Turo (Fully Remote)

₱ Абрамівка (Київська обл.), ₱ 11
липня

Компанія: Gonchar Group LLC (https://jobs.ua/company/id/1640897) (Bci

<u>вакансії</u>)

Рубрики: Транспорт, автосервіс, Керівництво, Робота за кордоном

Побажання до співробітника

Освіта: повна вища Досвід роботи: від двох років Графік роботи: віддалена робота

Опис вакансії

VACANCY: Producer with a team for scaling an infobusiness in the Turo sphere

About the project

We are looking for an experienced **producer** with a ready team who is ready to fully take on the current infobusiness project in the field of car sharing Turo in the US market.

About the product: Training courses on creating and managing a fleet on the Turo platform - how to take cars under management and earn money by renting them out. The project has been operating for three years, has a ready-made customer base and a proven methodology.

What do we have?

- Ready-made recorded video course with proven methodology
- Existing customer base
- · Experience of successful sales in the US market
- Willingness to provide personal consultations and support

My participation in the project

I am ready to actively participate in content creation and project development:

- Video materials: I easily and with pleasure record lessons, educational videos
- Content for social networks: I actively shoot reels, create engaging content
- . Webinars and presentations: I am well versed in conducting webinars and know how to work with an audience
- Consultations: I love communicating with clients and conducting personal consultations.
- Camera and publicity: I am not afraid of the camera, I feel comfortable in front of the camera
- Strategic Sessions: Willing to participate in strategy development and planning

Readiness to launch: I understand all the processes associated with launching a project and am ready to devote as much time as required for a successful start and development.

Product line and prices

Listed products (without my time):

• Mini-course: \$300

• Full course on record: \$1,000

• Courses with tutors: price negotiable

Products with my personal participation:

• Group coaching/support: \$3,000 for 2 months

• Personal coaching/support: \$6,000 for 2 months

• Personal consultations: from \$300/hour

Terms of cooperation

For products recorded (without my participation):

• 50% / 50% - division of all income, expenses and investments

For products with my personal participation:

• 70% to me / 30% to the team - for selling personal support and consultations

Investments:

• All investments in the project: 50% / 50%

What needs to be done

Full project audit:

Analysis of the existing customer base

Review of current sales funnels

Evaluation of all assets and opportunities

Developing a new strategy:

Creating Effective Sales Funnels for the US Market

Setting up automated processes

Development of a marketing strategy

Joint implementation and launch:

Launch of sales of recorded courses in close cooperation

Organization of personal support with my active participation

Scaling to stable sales from \$20,000/month

Gradual transition to autonomous team work

Requirements for the candidate

Mandatory requirements:

- A ready-made team of specialists (marketers, copywriters, targetologists, sales managers)
- Experience working with the US market understanding the specifics, legislation, mentality
- Expertise in sales funnels for the American market
- Portfolio of successful projects with turnover from \$20,000/month
- Willingness to partner investments 50/50
- Ready to work together active collaboration at the launch stage, followed by a transition to autonomous work

Desirable:

• Experience in infobusiness and educational products

- Understanding the US Automotive Industry
- Experience working with high-ticket products (\$3,000-\$6,000+)

Target indicators

• Minimum monthly turnover: \$20,000

• Target Audience: US Residents + Planning to Relocate

• Time to reach target indicators: 3-6 months

How to respond

In your response, please include:

- 1. The composition of your team and the roles of each member
- 1. Portfolio of projects indicating the achieved turnover
- 1. Experience working with the US market
- 1. Preliminary strategy for project development
- 1. Readiness for partner investments

We are not looking for performers, but real partners who are ready to "burn" with the project and take it to a new level. If you are ready to take full responsibility for the result and have a dream team - we are waiting for your response!

Контактна інформація

Контактна BomaBlessing особа: