https://jobs.ua/job-remote-sales-manager-for-jetski-miami-bilingual-3849125

Ваш надійний помічник

Remote Sales Manager for JetSki Miami (Bilingual)

Київ, 11 липня 2025

Компанія: Gonchar Group LLC (https://jobs.ua/company/id/1640897) (Всі вакансії)

Рубрики: Торгівля, продажі, закупівлі, Робота для студентів, Робота за кордоном

Побажання до співробітника

Освіта:	повна вища
Досвід роботи:	від року
Графік роботи:	віддалена робота

Опис вакансії

? Company: Jetski Miami – the leading jet ski rental company
? Earnings: $300 base + up to $700 from sales
? Format: Fully remote
Schedule: 7:00 AM – 9:00 PM Miami time
? Start: TOMORROW!

? TRANSPARENT PAY SYSTEM:
GUARANTEED BASE: $300/month
PROGRESSIVE SALES COMMISSIONS:
$0 - $5,000 → 1% = up to $50
$5,001 - $10,000 → 2% = up to $200
$10,001 - $20,000 → 3% = up to $600
$20,001+ → 3.5% = $700+
ADDITIONAL KPI BONUSES:
* +$50 – Reply time under 5 minutes (95% of messages)
* +$50 – Sales conversion rate over 20%
* +$100 – Average check over \$1,000
* +$50 – Answering 100% of incoming calls

TYPICAL EARNINGS TODAY:
With current $10,000 sales:
Base: $300
Commission (3%): $300
KPI bonuses: $100–200
TOTAL: $700–800month
ABOUT WORKING HOURS:
SHIFT: 7:00 AM – 9:00 PM (MIAMI TIME)

What this means for you:
*** Work according to Miami (EST/EDT) time**
*** Summer: 2:00 PM – 4:00 AM Moscow time**
*** Winter: 3:00 PM – 5:00 AM Moscow time**
*** You MUST be online during these hours!**

Why it matters:
* Clients expect local-time responses
* Peak hours: 10:00 AM–2:00 PM and 5:00 PM–8:00 PM Miami
* Coordination with on-site operations

? IMPORTANT: WORK INCLUDES CALLS!
Besides chatting on Instagram:
* Answer client phone calls
* Take orders over the phone

* Consult in English
* Be ready for WhatsApp video calls
So it's REQUIRED:
*** Conversational English (not just via translator!)**
*** Pleasant voice and communication style**
*** Willingness to talk on the phone**

? YOUR RESPONSIBILITIES:
70% – Instagram DMs:
* Instant replies
* Selling via proven scripts
* Taking deposits

20% – Phone calls:
* Incoming calls
* English consultations
* Taking phone orders

10% – Admin tasks:
* Booking calendar management
* Order coordination
* Review management

NOT A FIT IF YOU:
* Can't work in Miami time
* Don't speak English (only read)
* Are afraid of phone calls
* Can't work daily
* Confuse time zones

Working on Miami time means:
* You're available when clients are ready to buy
* Synced with the operations team
* Maximum conversion during peak hours
* Builds trust with US customers

Knowing this = more sales = more income!
Telegram to apply: @bomssbomss
PS First interview question: “What time is it in Miami right now?” Be ready! ?

Контактна інформація

Контактна особа:	BomaBlessing