



# Remote Sales Manager for JetSki Miami (Bilingual)

📍 Київ, ⏲ 11 липня  
2025

Компанія: [Gonchar Group LLC](https://jobs.ua/company/id/1640897) (<https://jobs.ua/company/id/1640897>) ([Всі вакансії](#))

Рубрики: [Торгівля, продажі, закупівлі](#), [Робота для студентів](#), [Робота за кордоном](#)

## Побажання до співробітника

Освіта: повна вища

Досвід роботи: від року

Графік роботи: віддалена робота

## Опис вакансії

? Company: JetSki Miami – the leading jet ski rental company

? Earnings: \$300 base + up to \$700 from sales

? Format: Fully remote

Schedule: 7:00 AM – 9:00 PM Miami time

? Start: TOMORROW!

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## ? TRANSPARENT PAY SYSTEM:

GUARANTEED BASE: \$300/month

PROGRESSIVE SALES COMMISSIONS:

\$0 - \$5,000 → 1% = up to \$50

\$5,001 - \$10,000 → 2% = up to \$200

\$10,001 - \$20,000 → 3% = up to \$600

\$20,001+ → 3.5% = \$700+

ADDITIONAL KPI BONUSES:

\* +\$50 – Reply time under 5 minutes (95% of messages)

\* +\$50 – Sales conversion rate over 20%

\* +\$100 – Average check over \$1,000

\* +\$50 – Answering 100% of incoming calls

### TYPICAL EARNINGS TODAY:

With current \$10,000 sales:

Base: \$300

Commission (3%): \$300

KPI bonuses: \$100–200

TOTAL: \$700–800/month

## ABOUT WORKING HOURS:

### SHIFT: 7:00 AM – 9:00 PM (MIAMI TIME)

## What this means for you:

\* Work according to Miami (EST/EDT) time

\* Summer: 2:00 PM – 4:00 AM Moscow time

\* Winter: 3:00 PM – 5:00 AM Moscow time

\* You MUST be online during these hours!

## Why it matters:

\* Clients expect local-time responses

\* Peak hours: 10:00 AM–2:00 PM and 5:00 PM–8:00 PM Miami

\* Coordination with on-site operations

## ? IMPORTANT: WORK INCLUDES CALLS!

Besides chatting on Instagram:

\* Answer client phone calls

\* Take orders over the phone

- \* Consult in English
- \* Be ready for WhatsApp video calls

#### **So it's REQUIRED:**

- \* Conversational English (not just via translator!)**
- \* Pleasant voice and communication style**
- \* Willingness to talk on the phone**

#### **## ? YOUR RESPONSIBILITIES:**

##### **### 70% – Instagram DMs:**

- \* Instant replies
- \* Selling via proven scripts
- \* Taking deposits

##### **### 20% – Phone calls:**

- \* Incoming calls
- \* English consultations
- \* Taking phone orders

##### **### 10% – Admin tasks:**

- \* Booking calendar management
- \* Order coordination
- \* Review management

#### **## NOT A FIT IF YOU:**

- \* Can't work in Miami time
- \* Don't speak English (only read)
- \* Are afraid of phone calls
- \* Can't work daily
- \* Confuse time zones

#### Working on Miami time means:

- \* You're available when clients are ready to buy
- \* Synced with the operations team
- \* Maximum conversion during peak hours
- \* Builds trust with US customers

Knowing this = more sales = more income!

Telegram to apply: [@bomssbomss](https://t.me/@bomssbomss)

PS First interview question: "What time is it in Miami right now?" Be ready! ?

#### **Контактна інформація**

Контактна  
особа:

BomaBlessing