



Ваш надійний помічник

Remote Sales Manager for JetSki Miami (Bilingual)

📍 Київ, 🕒 11
липня

Компанія: [Gonchar Group LLC](https://jobs.ua/company/id/1640897) (<https://jobs.ua/company/id/1640897>) ([Всі вакансії](#))

Рубрики: [Торгівля, продажі, закупівлі](#), [Робота для студентів](#), [Робота за кордоном](#)

Побажання до співробітника

Освіта: повна вища
Досвід роботи: від року
Графік роботи: віддалена робота

Опис вакансії

? **Company:** Jetski Miami – the leading jet ski rental company

? **Earnings:** \$300 base + up to \$700 from sales

? **Format:** Fully remote

Schedule: 7:00 AM – 9:00 PM Miami time

? **Start:** TOMORROW!

? **TRANSPARENT PAY SYSTEM:**

GUARANTEED BASE: \$300/month

PROGRESSIVE SALES COMMISSIONS:

\$0 - \$5,000 → 1% = up to \$50

\$5,001 - \$10,000 → 2% = up to \$200

\$10,001 - \$20,000 → 3% = up to \$600

\$20,001+ → 3.5% = \$700+

ADDITIONAL KPI BONUSSES:

* +\$50 – Reply time under 5 minutes (95% of messages)

* +\$50 – Sales conversion rate over 20%

* +\$100 – Average check over \$1,000

* +\$50 – Answering 100% of incoming calls

TYPICAL EARNINGS TODAY:

With current \$10,000 sales:

Base: \$300

Commission (3%): \$300

KPI bonuses: \$100–200

TOTAL: \$700–800/month

ABOUT WORKING HOURS:

SHIFT: 7:00 AM – 9:00 PM (MIAMI TIME)

What this means for you:

* **Work according to Miami (EST/EDT) time**

* **Summer: 2:00 PM – 4:00 AM Moscow time**

* **Winter: 3:00 PM – 5:00 AM Moscow time**

* **You MUST be online during these hours!**

Why it matters:

* Clients expect local-time responses

* Peak hours: 10:00 AM–2:00 PM and 5:00 PM–8:00 PM Miami

* Coordination with on-site operations

? **IMPORTANT: WORK INCLUDES CALLS!**

Besides chatting on Instagram:

* Answer client phone calls

* Take orders over the phone

- * Consult in English
- * Be ready for WhatsApp video calls

So it's REQUIRED:

- * **Conversational English (not just via translator!)**
- * **Pleasant voice and communication style**
- * **Willingness to talk on the phone**

? YOUR RESPONSIBILITIES:

70% – Instagram DMs:

- * Instant replies
- * Selling via proven scripts
- * Taking deposits

20% – Phone calls:

- * Incoming calls
- * English consultations
- * Taking phone orders

10% – Admin tasks:

- * Booking calendar management
- * Order coordination
- * Review management

NOT A FIT IF YOU:

- * Can't work in Miami time
- * Don't speak English (only read)
- * Are afraid of phone calls
- * Can't work daily
- * Confuse time zones

Working on Miami time means:

- * You're available when clients are ready to buy
- * Synced with the operations team
- * Maximum conversion during peak hours
- * Builds trust with US customers

Knowing this = more sales = more income!

Telegram to apply: @bomssbomss

PS First interview question: "What time is it in Miami right now?" Be ready! ?

Контактна інформація

Контактна особа: BomaBlessing