Ваш надійний помічник

IT Sales Development Representative (SDR), 60000 грн. + %

Київ, 7 жовтня 2025

Компанія: CML Team (https://jobs.ua/company/id/1579189) (Всі вакансії)

Рубрики: IT, WEB фахівці

Побажання до співробітника

Освіта:	повна вища
Досвід роботи:	від року
Графік роботи:	повний робочий день

Опис вакансії

Hi! We're looking for a proactive and results-driven SDR to fuel our client pipeline and support our sales growth.

? Responsibilities:

-Lead Generation: Identify and qualify leads through platforms like LinkedIn, Upwork, and more

-Outbound Outreach: Craft targeted messaging and engage decision-makers

-Sales Enablement: Support strategic planning and coordinate intro calls

-Event Participation: Represent the company at tech conferences (online/offline)

-CRM Engagement: Maintain lead data and track interactions

Requirements:

-Experience in IT outsourcing/outstaffing

-Strong English (spoken and written)

-Excellent communication and analytical skills

-Persistent, self-motivated, and adaptable in a fast-paced setting

Nice to Have:

-CRM and LinkedIn outreach experience

-Familiarity with lead generation tools and workflows

? What We Offer:

-Competitive salary + performance bonuses

-Dynamic startup culture & expert teammates

-Room for career growth

-100% remote flexibility

Контактна інформація

Контактна особа:	VladHRM