



Ваш надійний помічник

# IT Sales Development Representative (SDR), 60000 грн. + %

📍 Київ, 🔄 7 жовтня 2025

Компанія: [CML Team](https://jobs.ua/company/id/1579189) (<https://jobs.ua/company/id/1579189>) ([Всі вакансії](#))

Рубрики: [IT, WEB фахівці](#)

## Побажання до співробітника

Освіта:	повна вища
Досвід роботи:	від року
Графік роботи:	повний робочий день

## Опис вакансії

Hi! We're looking for a proactive and results-driven SDR to fuel our client pipeline and support our sales growth.

### ? Responsibilities:

- Lead Generation: Identify and qualify leads through platforms like LinkedIn, Upwork, and more
- Outbound Outreach: Craft targeted messaging and engage decision-makers
- Sales Enablement: Support strategic planning and coordinate intro calls
- Event Participation: Represent the company at tech conferences (online/offline)
- CRM Engagement: Maintain lead data and track interactions

### Requirements:

- Experience in IT outsourcing/outstaffing
- Strong English (spoken and written)
- Excellent communication and analytical skills
- Persistent, self-motivated, and adaptable in a fast-paced setting

### Nice to Have:

- CRM and LinkedIn outreach experience
- Familiarity with lead generation tools and workflows

### ? What We Offer:

- Competitive salary + performance bonuses
- Dynamic startup culture & expert teammates

-Room for career growth

-100% remote flexibility

### **Контактна інформація**

Контактна  
особа: VladHRM