https://jobs.ua/job-sales-manager-trainee-3852522

Ваш надійний помічник

Sales Manager Trainee, 25000 грн. + %

Одеса, 6 січня

Компанія: Rondesign (https://jobs.ua/company/id/1632431) (Всі вакансії)

Рубрики: IT, WEB фахівці, Торгівля, продажі, закупівлі, Реклама, маркетинг, PR

Побажання до співробітника

Освіта:	повна вища
Досвід роботи:	не вимагається
Графік роботи:	віддалена робота

Опис вакансії

We are looking for a **motivated Sales Manager Trainee** who's ready to grow with us, learn from one of the strongest sales teams in the industry, and develop into a confident professional working with clients from the **Fortune 500 list**. What matters most is your mindset, communication skills, and desire to learn.

Requirements:

- Fluency in **English - C1,** both written and spoken,
- Understanding of web development or design principles
- Be curious, proactive, and open to feedback
- The ability to identify clients' needs and transform them into tasks
- Proficiency in concise and impactful presentations

Personality:

- Positive team player – good relationships are essential
- Proactive, purposeful, initiative
- Emotional intelligence and empathy towards clients
- Self-organized, reliable and results-oriented

Responsibilities:

- Assist the sales team with preparing proposals
- Help with client communication: follow-up emails, messages, and basic coordination
- CRM management: updating client data, notes after calls etc
- Shadow sales calls to learn client communication and negotiation flow
- Prepare basic sales-related documents and presentations
- Help with researching potential clients and markets
- Gradually start participating in calls and negotiations under mentor guidance

The Offer:

- Base salary + KPI.
- Schedule Mo-Fr 10-18
- Once you start closing deals commission: 5-10%, the Volume of 1 project: $50K+
- Budget allocated for necessary platforms and services
- Minimal hierarchy in the work environment
- Paid vacations: 24 days per year
- Paid sick leaves 2 weeks and holidays 12 days

Recruitment process: 30 min call - Test task - Final interview.

Контактна інформація

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