https://jobs.ua/job-sales-manager-3853517

Ваш надійний помічник

Sales manager, 80000 грн. + %

Київ, 22 березня

Компанія: Yam Agency (https://jobs.ua/company/id/1642355) (Всі вакансії)

Рубрики: Торгівля, продажі, закупівлі, Офісний персонал

Побажання до співробітника

Освіта:	не має значення
Досвід роботи:	не вимагається
Графік роботи:	віддалена робота

Опис вакансії

We are looking for a Sales Manager focused on cold calling.

The role is based on working with provided lead databases and contacting potential clients by phone.

This is a remote position and can be either full time or part time.

This is a commission only position. There is no fixed salary.

Your income depends entirely on closed deals.

Sales managers earn:

• High percentage from each closed deal

• One time bonuses for closing new clients

• Recurring monthly commission from active clients

Since our clients pay monthly for marketing services this creates long term recurring income for the sales manager.

All work is organized through professional tools including:

Monday.com — CRM and task management

RingCentral — calling system

Zoom — meetings and communication

We provide everything needed to succeed in sales including:

• Ready cold calling scripts

• Full knowledge base about services and products

• Structured onboarding training

• Support from the internal team

• Lead databases for calling and access to all necessary systems

Requirements:

- Good English (not necessarily perfect but confident communication is required)

- Comfortable making cold calls

- Responsible and organized

- Stress resistant and motivated by results

- Previous sales experience is a plus but not required. If you have strong communication skills and motivation to earn through commission we are ready to train you.

YAM Agency LLC is a digital marketing agency working with American companies since 2020. Our main focus is helping businesses in the trucking industry grow through marketing, driver recruitment campaigns and brand development

Our clients include trucking companies, dispatch services, CDL schools, recruiting companies and technology providers in the trucking industry such as ELD and logistics software providers.

Our agency provides marketing services for companies in the trucking industry including:

Social media management (Instagram, Facebook, YouTube)
Meta Ads and Google Ads
SEO
Website development
Content marketing

Our team consists of more than 20 specialists working internationally. We help companies attract drivers and customers through digital marketing including social media, advertising and website development

Контактна інформація

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