



Ваш надійний помічник

Product Manager Middle (B2B SaaS / CPaaS / Telecom), 100000 грн.

📍 Київ, 🔄 22 вересня

Компанія: [Sempico Solutions Group LTD](https://jobs.ua/company/id/1636902) (https://jobs.ua/company/id/1636902) ([Всі вакансії](#))

Рубрики: [IT, WEB фахівці](#), [Реклама, маркетинг, PR](#), [Телекомунікація та зв'язок](#)

Побажання до співробітника

Освіта:	повна вища
Досвід роботи:	від двох років
Графік роботи:	повний робочий день

Опис вакансії

Who are we?

Sempico Solutions is an international telecom company and business messaging service built around our own product - the **Gatum messaging platform**.

We help businesses worldwide deliver marketing campaigns, one-time passwords (OTP), verification messages, transactional notifications, and other business communications through SMS and messaging channels.

Our mission is to provide fast, simple, and reliable communication between businesses and customers - with global reach, anywhere, anytime.

Our benefits

- Work in a fast-growing product company where you can grow together with the business.
- Annual paid vacation of 24 calendar days and paid sick leave.
- Fully remote working format.
- Convenient working hours from Monday to Friday, 9:00–18:00 (UTC+2), including a one-hour lunch break.
- Competitive salary with regular performance and salary reviews.
- Step-by-step onboarding process.
- Individual career development planning together with your manager.
- Reimbursement of professional development courses and certifications (up to 75%, upon management approval).
- Strong product culture, supportive colleagues, and a great sense of humor.

What about the team?

? **100% Remote** | ? **International Team**

You'll become part of our Product & Growth Department, working closely with Development, QA, Project Management, Marketing, Sales, Account Management, Support, Operations, and Leadership.

This is a hands-on operational Product Manager role focused on product execution rather than product strategy.

You'll be responsible for transforming approved product ideas into structured requirements, supporting implementation, validating delivered functionality, maintaining product documentation, and preparing new features for successful product releases and commercial use.

Requirements

At Sempico Solutions, we're looking for a practical **Middle Product Manager** who enjoys building complex B2B software products and is comfortable owning the operational product lifecycle from idea to release.

Our ideal candidate has:

- 2+ years of commercial experience as a Product Manager, Product Owner, or Business Analyst with product ownership responsibilities.
- 2+ years of commercial experience working on an IT product (B2B SaaS, CPaaS, software platform, or another software product).
- **Hands-on experience working with a CPaaS or omnichannel messaging platform is required.**
- Practical experience in **A2P SMS** and an understanding of the telecom and messaging industry.
- Experience working with multiple messaging channels, such as SMS, WhatsApp, Viber, RCS, and email, will be a strong advantage.
- Hands-on experience preparing PRDs, Product Requirements, Business Logic, Use Cases, Functional Requirements, and Acceptance Criteria.
- Experience managing Product Backlogs and maintaining Product Roadmaps.
- Experience collaborating with Development Teams, QA Engineers, and Project Managers.
- Experience supporting software development throughout the entire implementation lifecycle.
- Experience performing Product Acceptance before product releases.
- Experience maintaining Product Documentation and a Knowledge Base.
- Experience conducting product demonstrations for customers or internal teams.
- Strong analytical thinking and structured problem-solving skills.
- Excellent written communication skills.
- High attention to detail and strong execution discipline.
- Experience with Jira, Confluence, Notion, Asana, or similar project management tools.
- Professional working proficiency in English (C1 or higher).

Nice to have

- Understanding of APIs, integrations, and platform architecture.
- Experience working with white-label products.
- Experience with Product Marketing or Sales Enablement.
- Experience preparing Commercial Proposals and Sales Presentations.
- Experience supporting presale activities.
- Experience working with international B2B customers.
- Experience preparing Release Notes.
- Experience working with technical documentation in English.
- Understanding of Agile, Scrum, or Kanban methodologies.
- Product Management or Business Analysis certification.

What You'll Do

- Conduct competitive analysis and monitor market trends.
- Collect, evaluate, and maintain the Product Ideas Backlog.
- Manage and maintain the Development Backlog.
- Prepare Product Requirements, PRDs, Business Logic, Use Cases, Functional Requirements, and Acceptance Criteria.

- Maintain the operational Product Roadmap.
- Collaborate closely with Development, QA, and Project Management teams throughout implementation.
- Clarify product requirements during development.
- Review delivered functionality and perform Product Acceptance before release.
- Prepare new functionality for product releases.
- Maintain Product Documentation and Knowledge Base.
- Prepare and update Feature Descriptions, Manuals, FAQs, Release Notes, and Demo Scenarios.
- Conduct product demonstrations for customers and internal teams.
- Support presale activities as a product expert.
- Collect customer feedback, feature requests, product gaps, bugs, and improvement ideas.
- Transfer Product Fundamentals and product knowledge to Marketing, Sales, Account Management, and Support teams.
- Keep product statuses, documentation, risks, blockers, and roadmaps up to date.

You'll be a great fit if you

- enjoy working with complex B2B software products;
- like turning business needs into clear and structured product requirements;
- enjoy collaborating with both technical and business teams;
- naturally organize information and maintain high-quality documentation;
- proactively identify risks instead of hiding them;
- communicate clearly with developers, stakeholders, and customers;
- enjoy learning new technologies and complex business domains;
- take ownership and consistently deliver results.

It won't be a good fit if you

- are looking for a Head of Product or Product Strategy role;
- prefer strategic work only and dislike operational execution;
- have experience only with physical products, content, or marketing projects;
- have never worked with software products or development teams;
- dislike writing documentation or detailed product requirements;
- believe Product Acceptance is solely QA's responsibility;
- avoid communication with developers or stakeholders;
- expect constant micromanagement;
- are uncomfortable conducting product demonstrations;
- don't proactively communicate risks or blockers.

Why join us?

At Sempico Solutions, you'll work on a real international B2B product used by customers around the world.

You'll collaborate with experienced engineering and business teams, deepen your expertise in SaaS, CPaaS, telecom technologies, APIs, and platform products, and have a direct impact on the evolution of the Gatum platform.

If you're looking for a role where you can truly own the operational product lifecycle - from approved product ideas to released functionality - we'd love to meet you.

Контактна інформація

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