Ваш надійний помічник

Старший менеджер по операциям Amazon (полная занятость)

Київ, 3 листопада

Компанія: Verdica (https://jobs.ua/company/id/1643554) (Всі вакансії)

Рубрики: Офісний персонал, Робота за кордоном

Побажання до співробітника

Освіта:	не має значення
Досвід роботи:	не вимагається
Графік роботи:	віддалена робота

Опис вакансії

Удалённая работа на полный день, надолго, в канадском бренде пищевых добавок, который продаёт на Amazon. Оплата: 800-1400 долларов США в месяц, в зависимости от опыта. Нужно 4+ года работы в Amazon Seller Central. Нужен рабочий английский (вся работа на английском), поэтому полное описание ниже на английском. Откликайтесь по почте careers.kanut@proton.me, в теме письма укажите AMZ-OPS-SR.

--- English ---

Remote Senior Amazon Operations Manager (Seller Central Canada, FBA, Systems & AI) - Full-Time

Pay: US$800-1,400/month. Where you start in the range depends on you: your experience, skill and how you think. Most people start around US$800-900, and strong, proven people can start at US$1,300-1,400. Paid trial of 2-4 weeks at US$200/week.

This is a full-time, long-term remote role. It is not project-based or freelance work.

Hours: Remote, full-time (about 40 hours a week), with 3-4 hours overlap with Eastern Time (Canada) every weekday.

About us

We're a growing health and supplement brand sold mainly on Amazon in Canada. We're a small team, we move fast, and Amazon is the core of our business. You'll work directly with the founder.

Who we're looking for

We want someone who runs the account like it's their own business, and who thinks in systems, not one-off fixes.

You'll be a great fit if you:

- See how the pieces connect: stock, ads, listings, cash and account health

- Ask "why did this happen?" and fix the cause, not just the symptom

- Build checklists, trackers and simple processes so things don't break twice

- Use AI tools every day and set up workflows that save hours each week

- Make calls with numbers, and say early and plainly when something is going wrong

- Can guide a junior teammate

- Want a long-term main job, not a side gig

Please don't apply if you're looking for a part-time gig, a short project, or a second job next to another full-time one.

What you'll do

- Own Seller Central Canada: account health, performance notifications, policy issues, appeals, Seller Support cases

- Own inventory and FBA: build and run the reorder forecast, plan FBA shipments around capacity limits and lead times, fix inbound problems, recover reimbursements

- Own listings and Brand Registry: keep listings healthy and compliant, fix suppressed or hijacked listings, run flat file updates, brief image and A+ changes

- Run PPC day to day: Sponsored Products and Brands, negatives, bids and budgets within targets, and tell us what's working

- Manage suppliers, 3PL and freight: POs, prep, labels, shipping dates, keeping everyone on schedule

- Build systems: SOPs, trackers and AI-assisted workflows for reports, listing checks, case writing and research

- Report: a short weekly report (sales, ad spend, ACoS/TACoS, stock cover, account health, issues and next steps) and a monthly review with what you'd change

- Guide a junior Amazon associate

Requirements

- 4+ years hands-on in Amazon Seller Central, ideally across more than one brand or account (Canada or US a plus)

- You've owned inventory planning and FBA shipments yourself, including forecasts and capacity limits

- You've handled account health problems end to end: appeals, plans of action, reinstatements

- Solid Amazon PPC: ACoS vs TACoS, match types, negatives, campaign structure

- Strong in Google Sheets or Excel: you build the forecast or report, not just read it

- Heavy, daily use of AI tools (e.g. ChatGPT, Claude, Gemini) in your Amazon work, and you can show us how

- Strong written and spoken English. Working English is required.

- Reliable computer, internet and power backup

Nice to have, not required: supplements or health products on Amazon; Amazon Canada specifically; Helium 10, Jungle Scout or Data Dive; simple automations (Zapier, Make, Apps Script); 3PL experience; Shopify or Walmart; having led or trained others.

Your future here

- Long-term role on a growing brand, working directly with the founder

- Room to grow into Head of Amazon or E-commerce, hire and lead a small team, own launches and new marketplaces

- Pay grows with your impact, with regular raise reviews

How to apply

Email careers.kanut@proton.me with the subject line starting "AMZ-OPS-SR" (applications without it won't be reviewed). Include:

1. Your CV, with the Amazon brands or accounts you've run, your role on each, and roughly how many SKUs and how much monthly sales

2. One example of a system you built: a reorder forecast, a weekly report, an SOP or an AI workflow (blur client names and numbers)

3. A short video of 3 minutes or less, with you on camera: introduce yourself, say why this role interests you, and tell us about the hardest Amazon problem you solved, what caused it, and what you changed so it didn't happen again. Loom, an mp4, or a Google Drive link (set to "Anyone with the link") are all fine.

Our process

1. Application review

2. 45-minute video interview where you share your screen and walk us through real accounts, systems and how you use AI

3. 2-4 week paid trial with weekly goals

4. Full-time role

Контактна інформація

Контактна особа:	VincentYam