https://jobs.ua/job-starshiy-menedjer-po-operatsiyam-amazon-3856964

Ваш надійний помічник

Старший менеджер по операциям Amazon

Київ, 9 листопада

Компанія: Verdica (https://jobs.ua/company/id/1643554) (Всі вакансії)

Рубрики: IT, WEB фахівці, Торгівля, продажі, закупівлі, Керівництво

Побажання до співробітника

Освіта:	не має значення
Досвід роботи:	від п'яти років
Графік роботи:	віддалена робота

Опис вакансії

Полная удалённая занятость на постоянной основе в канадском бренде БАДов (Verdica / Kasha), который продаёт через Amazon. Зарплата: от 800 до 1400 USD в месяц — в зависимости от опыта. Нужно 4+ года практической работы в Amazon Seller Central. Нужен рабочий английский (вся работа идёт на английском), поэтому полное описание ниже на английском. Отклик: careers.kanut@proton.me (тема письма AMZ-OPS-SR) или форма https://tally.so/r/2jBDxM.

--- English ---

Remote Senior Amazon Operations Manager — Seller Central Canada, FBA, Systems & AI (Full-Time)

Compensation: US$800–1,400 per month. Band placement depends on experience, skill, and judgment. Most start around US$800–900; proven operators can start at US$1,300–1,400. Paid trial: 2–4 weeks at US$200/week.

This is a full-time, ongoing remote job — not freelance, not a short project.

Schedule: ~40 hours/week remote, with 3–4 hours of weekday overlap with Eastern Time (Canada).

About the team

Verdica (Kasha) is a growing health/supplement brand sold primarily on Amazon Canada. Small team, fast pace; Amazon sits at the center of the business. You work directly with the founder.

Who fits

We want someone who treats the account like their own P&L and designs systems, not one-off patches.

You will thrive if you:

- Connect stock, ads, listings, cash, and account health as one system

- Dig into root cause instead of only clearing the symptom

- Write checklists, trackers, and light processes so the same break does not repeat

- Use AI daily and build workflows that save hours every week

- Decide from numbers and flag risk early and plainly

- Can coach a junior teammate

- Want a long-term main role, not a side gig

Skip this if you need part-time, a short gig, or a second job beside another full-time role.

Day-to-day ownership

- Seller Central Canada end to end: account health, performance alerts, policy issues, appeals, Seller Support

- Inventory and FBA: reorder forecast, shipment plans around capacity and lead times, inbound fixes, reimbursement recovery

- Listings and Brand Registry: keep listings healthy/compliant, clear suppressions or hijacks, flat-file updates, brief image/A+ changes

- Daily PPC: Sponsored Products and Brands — negatives, bids, budgets vs targets, and a clear read on what works

- Suppliers, 3PL, and freight: POs, prep, labels, ship dates, keeping the calendar honest

- Systems: SOPs, trackers, and AI-assisted flows for reports, listing checks, case drafts, and research

- Reporting: short weekly pack (sales, ad spend, ACoS/TACoS, cover, account health, issues, next steps) plus a monthly review with what you would change

- Guide a junior Amazon associate

Must-haves

- 4+ years hands-on Amazon Seller Central, ideally across more than one brand/account (Canada or US a plus)

- You personally owned inventory planning and FBA shipments, including forecasts and capacity limits

- You have closed account-health issues end to end: appeals, plans of action, reinstatements

- Solid Amazon PPC: ACoS vs TACoS, match types, negatives, campaign structure

- Strong Google Sheets/Excel — you build the forecast or report, not only read it

- Heavy daily AI use in Amazon work (ChatGPT, Claude, Gemini, etc.) — be ready to demo

- Strong written and spoken English (working English required)

- Stable computer, internet, and power backup

Bonus (optional): supplements/health on Amazon; Amazon Canada specifically; Helium 10, Jungle Scout, or Data Dive; light automation (Zapier, Make, Apps Script); 3PL; Shopify or Walmart; having led or trained others.

Growth

- Long-term seat on a growing brand, close to the founder

- Room toward Head of Amazon / E-commerce: hire a small team, own launches and new marketplaces

- Pay rises with impact; regular raise reviews

Apply

Email careers.kanut@proton.me with subject starting "AMZ-OPS-SR" (missing code = not reviewed), or apply via https://tally.so/r/2jBDxM. Include:

1. CV covering Amazon brands/accounts you ran, your role on each, approximate SKU count and monthly sales

2. One system you built: reorder forecast, weekly report, SOP, or AI workflow (blur client data)

3. On-camera video ≤3 minutes: intro, why this role, and the hardest Amazon problem you fixed — cause, fix, and what you changed so it did not recur (Loom, mp4, or Drive link set to Anyone with the link)

Process

1. Application screen
2. 45-min video call — screen share real accounts, systems, and AI use
3. Paid 2–4 week trial with weekly goals
4. Full-time offer

Контактна інформація

Контактна особа:	VincentYam
Сайт:	https://tally.so/r/2jBDxM